

STATISTICS OF DEALERS.

## TABLE NO. V.

## SHOWING GENERAL MERCHANDISE BY CITIES, TOWNS AND TOWNSHIPS.

This table contains all the details that were returned to the Bureau by the cities, towns and townships. It was contemplated at first to publish the same details in each line of dealers and manufacturers, but as the tabulation drew near to a close it was found that it would make a volume too large and expensive to be printed. The balance of the tables of dealers will be published by counties only. This is to be regretted, as the totals by counties can not do justice to the business in showing the relation of the several elements to each other. Some establishments gave full answers, some gave answers to only a part of the questions, while still others gave no answers, leaving the census taker to report only the number. These aggregated give only a conglomerate result, those giving full answers being added with those giving part or no answers; but the limited means at the disposal of this and the Printing Bureau leaves no other alternative.

Four hundred and fifty-six establishments giving full answers show as follows: Average value of stock, \$1,841,982; annual purchases, \$5,478,632; annual sales, \$6,659,658; number of male employes, 759; number of female employes, 65; total number of employes, 824; amount of wages paid, including superintendence, during the year, \$301,075; other expenses, including taxes, insurance, etc., \$186,498. An employe to every \$2,235 of average stock, with average wages of \$226.33. Representing the stock by \$100, the annual purchases would be \$298, the sales \$362, the wages paid \$16, and the other expenses \$10.

Nine hundred and two establishments, including those giving full answers, show as follows: Average value of stock, \$2,965,272; annual purchases, \$8,118,729, and annual sales, \$9,771,082. Representing the average stock by \$100, the purchases would be \$274, and the sales \$330, the ratio of purchases to stock decreasing 8.05 per cent. and that of sales 8.84 per cent. from those giving full answers, which is so little as to inspire confidence in the general correctness and consistency of the returns, however bad some individual cases may be.

Eleven hundred and eighty-six establishments, including all those before mentioned, show as average stock \$3,424,392, or an average of \$2,887 to each. The whole number of establishments reported is 1,434. As the returns represent 82 per cent. of the people of the State, the proportional number for the whole State is 1,749, which number, multiplied by the average stock to each, will give as proportional average stock for the whole State \$5,049,341. Assuming that those establishments which gave full answers also gave the most reliable answers, the ratio of purchases, sales and other expenses as shown by them is taken as true for the whole State, and shows as follows: Number of establishments, 1,749; value of average stock, \$5,049,341; purchases, \$15,047,036; sales, \$18,278,614; number of male employes, 1,682; number of female employes, 133; total employes, 1,815 (the whole number reported being 1,379 and 109 respectively). Multiplying the estimated employes by the average wages as per those giving full answers, gives wages at \$410,789; other expenses \$296,527.



TABLE No. V.—Continued.

COUNTIES, CITIES, TOWNS AND TOWNSHIPS.	No. Establish- ments.	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYES			Annual Wages Paid, including Superint'nce.	Other Expenses, Includ'g Fares, Insurance, etc.
					Males.	Females.	Total.		
<i>Clay County—</i>									
Cass Township.....	2	\$15,000	\$30,000	\$35,000	5	.....	5	.....	.....
Perry Township.....	2	4,000	15,000	15,100	1	.....	1	200	.....
Posey Township.....	3	10,000	18,000	25,000	4	.....	4	1,500	\$100
Sugar Ridge Township.....	2	9,000	14,000	14,000	3	.....	3	1,100	.....
Van Buren Township.....	30	.....	.....	.....	.....	.....	.....	.....	.....
Town of Bowling Green.....	1	4,000	8,000	15,000	2	.....	2	1,000	100
Town of Knightsville.....	7	18,800	10,500	140,000	15	4	19	7,580	.....
Town of Martz.....	3	400	.....	.....	6	1	7	.....	.....
<i>Clinton County—</i>									
Madison Township.....	3	7,000	.....	16,000	6	.....	6	2,050	.....
Michigan Township.....	3	3,250	8,100	7,700	.....	.....	.....	.....	547
Perry Township.....	1	700	2,000	2,000	.....	.....	.....	.....	50
Warren Township.....	2	2,500	9,000	9,000	4	.....	4	.....	200
Town of Colfax.....	4	11,000	34,500	45,500	.....	.....	.....	1,600	400
<i>Crawford County—</i>									
Ohio Township.....	1	1,800	.....	.....	.....	.....	.....	.....	.....
Whisky Run Township.....	2	4,000	7,000	12,000	2	.....	2	.....	750
Town of Alton.....	3	6,000	8,000	9,600	1	.....	1	360	.....
<i>Daviess County—</i>									
Barr Township.....	2	2,000	.....	10,000	4	.....	4	600	.....
Reeve Township.....	4	.....	.....	.....	.....	.....	.....	.....	.....
Van Buren Township.....	2	3,000	.....	.....	3	.....	3	.....	.....
<i>Dearborn County—</i>									
Cesar Creek Township.....	3	.....	.....	.....	.....	.....	.....	.....	.....
Manchester Township.....	3	.....	.....	.....	.....	.....	.....	.....	.....
Sparta Township.....	3	3,000	2,000	.....	.....	.....	.....	.....	.....
York Township.....	4	6,800	1,200	1,200	.....	.....	.....	.....	150
<i>Decatur County—</i>									
Adams Township.....	7	10,300	34,200	45,200	2	.....	2	600	725
Fugit Township.....	5	12,400	48,500	55,500	2	.....	2	800	2,250
Jackson Township.....	2	.....	.....	.....	.....	.....	.....	.....	.....
Marion Township.....	3	5,000	27,000	34,000	.....	.....	.....	1,250	.....
Salt Creek Township.....	3	.....	.....	.....	.....	.....	.....	.....	.....
Washington Township.....	1	300	.....	.....	1	.....	1	200	.....
Town of Milford.....	2	25,000	.....	.....	.....	.....	.....	.....	.....
<i>DeKalb County—</i>									
Butler Township.....	1	1,500	.....	.....	.....	.....	.....	.....	.....
Concord Township.....	5	13,300	67,000	88,500	4	.....	4	1,700	1,000
Keyser Township.....	1	1,000	6,000	6,000	1	.....	1	.....	200
Newville Township.....	2	8,000	25,000	23,000	2	.....	2	700	265
Town of Auburn.....	5	22,000	59,700	77,200	4	.....	4	1,100	25
Town of Butler.....	4	28,270	130,000	108,504	10	.....	10	5,650	700
Town of Waterloo.....	4	22,500	77,000	97,000	14	2	16	5,000	2,100
<i>Delaware County—</i>									
Delaware Township.....	3	1,500	21,000	25,000	.....	.....	.....	.....	.....
Mt. Pleasant Township.....	3	18,000	39,320	50,783	8	1	9	.....	3,013
Niles Township.....	1	3,700	6,000	7,000	1	.....	1	700	200
<i>Dubois County—</i>									
Ferdinand Township.....	5	800	.....	.....	.....	.....	.....	.....	.....
Hall Township.....	4	4,000	20,000	18,000	4	4	8	.....	.....
Town of Huntingburg.....	2	1,200	1,000	1,300	.....	.....	.....	.....	.....
Town of Jasper.....	7	.....	.....	.....	.....	.....	.....	.....	.....
<i>Elkhart County—</i>									
Jackson Township.....	1	8,500	18,000	20,000	1	1	2	1,065	65
Locke Township.....	2	6,000	40,000	60,000	4	.....	4	2,000	500
Olive Township.....	2	7,500	20,000	25,000	4	.....	4	1,500	100
York Township.....	1	.....	.....	.....	.....	.....	.....	.....	.....
Town of Bristol.....	5	42,040	37,000	59,500	6	1	7	2,812	1,705
Town of Middleburg.....	1	2,000	11,000	15,000	2	.....	2	1,000	1,000

TABLE No. V.—Continued.

COUNTIES, CITIES, TOWNS AND TOWNSHIPS.	No. Establishm <sup>ts</sup>	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYES.			Annual Wages Paid, including Superint <sup>nce</sup> .	Other Expenses, includ <sup>g</sup> Taxes, Insurance, etc.
					Males.	Females.	Total.		
<i>Fayette County—</i>									
Columbia Township.....	3				3		3		
Harrison Township.....	1								
Orange Township.....	2	\$6,000	\$18,000	\$20,000	3		3		
<i>Floyd County—</i>									
Georgetown Township.....	2	1,000							
Lafayette Township.....	3	4,000	4,000	400					
New Albany Township.....	4	1,000	5,000	4,000					
City of New Albany.....	7	35,000	85,000	120,000	6		6	\$2,400	\$16,000
<i>Fountain County—</i>									
Cain Township.....	4								
Jackson Township.....	1	3,000	6,000	7,000	1		1		
Richland Township.....	2	10,000	19,000	24,000	1		1	600	500
Van Buren Township.....	7	19,500	79,000	97,000	10	1	11	4,675	4,970
Wabash Township.....	1	3,000			6		6	420	
<i>Franklin County—</i>									
Brookville Township*.....	2	3,000							
Highland Township.....	5	3,000		6,000					
Metamora Township.....	4		30,000	40,000					
Posey Township.....	4	6,000	16,000	20,000	2		2	580	
Ray Township.....	4	200							
Salt Creek Township.....	4	1,000							
Springfield Township.....	4	8,000	45,600	48,000	4	2	6	1,000	1,600
Town of Laurel.....	5	15,700	20,889	33,871	5		5		
Town of Mt. Carmel.....	2	14,000	28,000	35,000					920
<i>Fulton County—</i>									
Henry Township.....	4	8,500	18,000	25,100	6		6	1,440	
Liberty Township.....	2	3,000	8,000	9,000	2		2	600	100
<i>Gibson County—</i>									
Columbia Township.....	4	8,000	12,000	24,000	4		4		
Johnson Township.....	10	60,000	150,000	250,000	2		2	4,000	8,000
Montgomery Township.....	6								
Patoka Township.....	1	2,500	6,000	7,500	1		1	275	150
White River Township.....	4	3,500							
Town of Princeton.....	6	38,500	105,000	312,000	13		13	3,480	3,480
<i>Grant County—</i>									
Liberty Township.....	2	4,000	16,000	20,000					
Richmond Township.....	2	6,000	3,000	3,000					
Van Buren Township.....	3								
Town of Harrisburg.....	1	3,000	12,000	12,000	1		1		
<i>Greene County—</i>									
Beech Creek Township.....	5	20,000	60,000	65,000	9		9		
Jackson Township.....	7	7,000	32,000	40,000	14		14	5,000	
Stockton Township.....	1	3,000	1,500	1,500	2		2		
Taylor Township.....	3	20,000	20,000	50,000	6		6	1,500	
Washington Township.....	3	1,500	30,000	35,000	4		4		
<i>Hamilton County—</i>									
Adams Township.....	5	5,000							
Clay Township.....	2	1,050	5,500	5,400	2		2	500	250
Delaware Township.....	8	9,800		94,645	3		3	1,200	
Jackson Township.....	7	27,900	75,965	112,500	7		7	4,300	2,030
Washington Township.....	4	1,500	30,000	30,000	12		12	4,500	
Wayne Township.....	2	1,000							
White River Township.....	3	3,000	17,000	18,000	4		4		
<i>Hancock County—</i>									
Blue River Township.....	1	3,000		10,000					
Brandywine Township.....	1	2,000	6,000	7,000	1		1	200	150
Buck Creek Township.....	1	2,000	3,000	3,000					
Town of Charlottesville.....	3	9,000		33,000	3		3	800	46
Town of New Palestine.....	3	5,800	39,500	46,300	4		4	1,250	1,000

TABLE No. V.—Continued.

COUNTIES, CITIES, TOWNS AND TOWNSHIPS.	No. Establishments.	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYES.			Annual Wages Paid, including Superint'ence.	Other Expenses, including Taxes, Insurance, etc.
					Males.	Females.	Total.		
<i>Harrison County—</i>									
Blue River Township.....	1	1,800							
Boone Township.....	5	4,000	11,000	14,000					
Spencer Township.....	1	600							
Taylor Township.....	4	800			6		6		
Webster Township.....	4	800			5	4	9		
Town of Lanesville.....	5	5,000	15,000	16,000					
<i>Hendricks County—</i>									
Eel River Township.....	3	6,000	22,206	17,800					600
Franklin Township.....	3	8,000	25,000	50,000	7		7	3,500	350
Liberty Township.....	7								
Lincoln Township.....	5	13,000	28,000	32,000	2		2	700	1,300
Marion Township.....	1								
Middle Township.....	4	3,000	10,000	13,000	8		8		
Union Township.....	4	8,000	40,000	40,000	9	1	10	2,000	1,000
Town of Danville.....	1	300	2,000	2,400					120
<i>Henry County—</i>									
Fall Creek Township.....	3	15,000	39,000	42,850	7		7	2,400	500
Prairie Township.....	3	1,000							
Wayne Township.....	3	4,000	20,600	25,700	2		2	435	510
Town of Knightstown.....	1	4,500	3,500	4,000	1		1	240	100
Town of Lewisville.....	2	1,500	18,000						
Town of Mt. Summit.....	2								
<i>Howard County—</i>									
Ervin Township.....	2	300	1,000		2	1	3		
Town of Jerome.....	1	4,000	8,000	10,000	1		1		
City of Kokomo.....	2								
<i>Huntington County—</i>									
Polk Township.....	2	2,000		5,000	3		3		
Warren Township.....	4	3,225	14,000	18,800	6		6		
Town of Antioch.....	3								
<i>Jackson County—</i>									
Carr Township.....	3	20,000	44,000	52,500	3		3	1,200	300
Driftwood Township.....	2	15,000	60,000	75,000	4		4	1,200	
Grassy Fork Township.....	2		1,500						
Washington Township.....	2	2,000	18,000	16,000	2	2	4		500
Town of Brownstown.....	3	20,000	45,000	52,500	6		6	1,200	1,000
City of Seymour.....	2	350	1,000	1,500	3		3	650	50
<i>Jasper County—</i>									
Town of Remington.....	5	35,000	82,411	98,507	8		8	3,225	2,265
<i>Jay County—</i>									
Bear Creek Township.....	3	15,000	20,000	18,745	2		2	275	
Greene Township.....	1	1,500	9,000	8,000					
Richland Township.....	3	3,000	28,000	35,000	2		2	700	
Town of Dunkirk.....	3	2,000	10,000	8,000	3		3	600	100
Town of Portland.....	3	30,000	100,000	100,000	5		5	2,500	1,500
<i>Jefferson County—</i>									
Graham Township.....	4	9,000	16,000	17,000	2		2	300	400
Lancaster Township.....	6	4,400	5,200	5,200					
Milton Township.....	2	2,000	10,000	10,000	2		2	600	200
Republican Township.....	4	3,000							
Shelby Township.....	3	11,500	46,000	45,500	5	1	6		
Town of Hanover.....	5	3,750	12,280	14,700	1		1	100	100
City of Madison.....		94,500	213,260	254,430	30	22	52	12,950	13,685
<i>Jennings County—</i>									
Bigger Township.....	1	700	3,000	5,000	1		1	300	100
Campbell Township.....	5	24,200	47,200	49,200	8		8		
Columbia Township.....	3	45,000	35,000	35,000	3		3	1,000	
Geneva Township.....	5	7,500	16,750	21,000	8		8		

TABLE No. V.—Continued.

COUNTIES, CITIES, TOWNS AND TOWNSHIPS.	No. Establishm'ts.	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYEES.			Annual Wages Paid, including Superint'ence.	Other Expenses, Includ'g Taxes, Insurance, etc.
					Males.	Females.	Total.		
<i>Jennings County—Con'd.</i>									
Lovett Township.....	1	\$2,000	\$6,000	\$600					
Marion Township.....	1	500	1,000	13,000	1		1		
Montgomery Township..	4	15,000	17,000	20,000	4	6	10		
Spencer Township.....	3			15,000					
City of Vernon.....	5	20,000	50,000	60,000	4		4	\$1,000	\$1,000
<i>Johnson County—</i>									
Clark Township.....	1	1,000	5,000	6,115	1		1		
Hensley Township.....	3								
Nineveh Township.....	2	4,600	8,500	10,700	2	1	3	560	125
Union Township.....	3	7,000	15,000	2,400					
Town of Greenwood.....	3	13,500	33,000	41,000	2		2	1,900	200
<i>Knox County—</i>									
Johnson Township.....	1	800							
Steen Township.....	3								
Widner Township.....	3								
<i>Kosciusko County—</i>									
Clay Township.....	4	8,500	25,000	29,500	1		1	300	
Tippecanoe Township.....	2	8,000	24,000	25,098	4		4	1,850	1,300
Van Buren Township.....	3	15,500	32,500	38,000	2		2	1,000	625
Town of Etna Green.....	3								
Town of Leesburg.....	2				3		3		
Town of Pierceton.....	2	17,000	67,000	71,000	6		6	2,400	1,500
<i>Lagrange County—</i>									
Eden Township.....	1	200							
Newburg Township.....	1								
Springfield Township.....	4			30,000					
Van Buren Township.....	1	3,000	6,965	8,431					
<i>Lake County—</i>									
Hanover Township.....	3	6,200	20,000	31,000	1		1	600	
Hobart Township.....	14				75	6	81		
<i>Laporte County—</i>									
Cass Township.....	4	1,800							
Hanna Township.....	2								
New Durham Township...	3	6,000	8,000	11,000	4		4	1,200	200
<i>Lawrence County—</i>									
Bono Township.....	1	1,000	3,000	4,000	1		1	400	50
Flinn Township.....	3	4,000	24,000		4		4		
Guthrie Township.....	3	14,500	21,671	28,165	2		2	785	300
Indian Creek Township...	5	1,500							
Perry Township.....	3	8,000	20,000	22,000	2		2	36	
Shawswick Township.....	1	500	4,000	4,000					
<i>Madison County—</i>									
Adams Township.....	3	4,500	20,500	23,575	5		5	1,300	600
Jackson Township.....	2	10,000	25,000	33,000	4	1	5	1,400	
Union Township.....	1	400							
Van Buren Township.....	3	6,000	16,000		4		4	1,000	
Town of Pendleton.....	1								
City of Anderson.....	3	8,000	15,500	27,000	3		3	1,328	1,460
<i>Marion County—</i>									
Lawrence Township.....	6	12,000	45,500	51,900	4		4	2,800	1,150
Pike Township.....	7	1,000	28,000		10		10		
Warren Township.....	5	11,500		14,200					

TABLE NO. V.—Continued.

COUNTIES, CITIES, TOWNS AND TOWNSHIPS.	No. Establishments.	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYES.			Annual Wages Paid, including Superint'nce.	Other Expenses, including Taxes, Insurance, etc.
					Males.	Females.	Total.		
<b>Marshall County—</b>									
Center Township.....	4	\$6,083	\$24,500	\$36,500	8	8	\$4,000		
Polk Township.....	3	7,000	500						
Union Township.....	3	6,000	18,000	21,000			2,000		
Walnut Township.....	4	17,000	25,000	36,000	4	4	3,080	\$5,580	
City of Plymouth.....	12	86,600	167,000	207,000	23	10	12,500	10,600	
<b>Martin County—</b>									
Columbia Township.....	1								
Halbert Township.....	14	2,000	86,000	100,000	25	25	2,000	20	
Micheltree Township.....	1	6,000							
Town of Loogootee.....	16	37,000							
<b>Miami County—</b>									
Allen Township.....	5	36,600	32,380	41,450	8	8	3,200	2,450	
Butler Township.....	3	4,000	7,400	9,000	3	3	900	300	
Clay Township.....	2	3,800	900	1,140	1	1	216	500	
Deer Creek Township.....	4	36,500	36,500	34,500	6	6	1,000		
Jackson Township.....	3	10,000	12,000	18,000			2,100	1,200	
Jefferson Township.....	4	25,000	23,000	29,000	8	8	2,000	1,600	
Harrison Township.....	3	9,800	21,800	25,000	4	4	1,350		
Pipe Creek Township.....	3	4,000							
Richland Township.....	2	2,000	12,000	12,000	2	2			
Union Township.....	4	14,500	43,500	45,000	7	1 8	950		
Town of Xenia.....	4	16,000	16,000	17,500	4	4	2,000	500	
<b>Monroe County—</b>									
Bean Blossom Township..	2	50,000	42,500	39,000	3	3	1,100		
Benton Township.....	1	1,500	4,000	4,000				125	
Richland Township.....	1	3,500	5,007	9,915	1	1	420		
Van Buren Township.....	2	10,000			2	1 3	500	100	
<b>Montgomery County—</b>									
Brown Township.....	4	7,400	23,500	23,500	2	2	516	1,150	
Coal Creek Township.....	3	5,600							
Franklin Township.....	3	8,000	25,000	30,000	2	2	700	200	
Madison Township.....	2	7,000	26,000	30,000				300	
Union Township.....	2	10,000	5,000	20,000					
Walnut Township.....	9	18,500							
Town of Waveland.....	4	5,000	50,000	62,000	3	3	800	1,000	
City of Crawfordsville....	7	17,100	47,500	72,500	23	3 26	11,025	3,825	
<b>Morgan County—</b>									
Clay Township.....	5	9,000		51,000					
Gregg Township.....	3	2,002	3,000	9,000	5	5	1,500	150	
Harrison Township.....	3	1,000		72,000					
Jackson Township.....	5	9,000	20,000	51,000			2,400		
Monroe Township.....	5	16,000	50,000	50,000	9	9	2,500	700	
<b>Newton County—</b>									
Beaver Township.....	3	7,000	35,000	40,000	7	7	2,000	1,500	
Lake Township.....	3	6,000	50,000	60,000					
Town of Goodland.....	4	30,000			10	10	4,250		
Town of Kentland.....	3	46,000	150,000	16,000	12	12	6,200	2,100	
<b>Noble County—</b>									
Allen Township.....	2	15,000	40,000	40,000	3	3	1,500	250	
Elkhart Township.....	4	62,000	12,000	13,500			1,000		
Noble Township.....	3	10,000	20,000	25,000	3	1 4			
Sparta Township.....	2								
Swan Township.....	4	3,000			3	3			
Town of Avilla.....	3	10,000	17,000	18,000	2	2	800	25	
Town of Ligonier.....	9	79,600	196,000	261,000	32	1 33	22,850	7,800	
City of Kendallville.....	3	27,000	103,000	139,000	15	15	4,765	2,580	
<b>Ohio County—</b>									
Randolph Township.....	1	1,000	5,000	6,000	1	1	240	24	

TABLE No. V.—Continued.

COUNTIES, CITIES, TOWNS AND TOWNSHIPS.	No. Establishm'ts	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYES.			Annual Wages Paid, including Superint'ence.	Other Expenses, including Taxes, Insurance, etc.
					Males.	Females.	Total.		
<i>Orange County—</i>									
French Lick Township.....	3	\$13,000	\$47,000	\$47,000	6	.....	6	\$3,000	\$3,000
Greenfield Township.....	3	2,800	13,200	10,400	.....	.....	3	.....	.....
Jackson Township.....	2	400	.....	.....	4	.....	4	900	.....
North-East Township.....	3	1,600	6,000	7,000	.....	.....	.....	.....	400
Orangeville Township.....	1	1,000	1,500	1,500	.....	.....	.....	.....	.....
Paoli Township.....	1	3,000	45,000	52,000	3	.....	3	1,000	.....
Stampers Creek Township	2	500	3,500	3,500	2	.....	2	300	800
<i>Owen County—</i>									
Clay Township.....	2	1,200	800	900	.....	.....	.....	.....	.....
Franklin Township.....	3	18,000	34,000	41,000	6	.....	6	1,000	300
Jefferson Township.....	3	2,500	11,500	11,500	.....	.....	.....	.....	.....
Jennings Township.....	2	2,000	2,500	3,000	.....	.....	.....	.....	.....
Lafayette Township.....	1	2,000	5,000	5,000	1	.....	1	.....	.....
<i>Parke County—</i>									
Florida Township.....	8	800	24,000	38,000	11	1	12	3,448	560
Jackson Townsh. ip.....	3	8,200	27,000	32,000	.....	.....	.....	.....	.....
Liberty Township.....	1	3,000	10,000	12,000	1	.....	1	200	800
Penn Township.....	3	12,000	40,000	50,000	9	.....	9	3,000	1,000
Raccoon Township.....	2	4,000	.....	.....	.....	.....	.....	.....	.....
Reserve Township.....	1	1,000	.....	.....	.....	.....	.....	.....	.....
Sugar Creek Township.....	2	5,500	.....	18,000	3	.....	3	.....	.....
Union Township.....	3	2,000	20,000	25,000	.....	.....	.....	.....	2,000
Wabash Township.....	2	2,000	.....	.....	.....	.....	.....	.....	.....
Washington Township.....	4	8,800	35,000	46,000	.....	.....	.....	500	550
Town of Montezuma.....	2	13,000	22,000	22,000	4	.....	4	1,300	550
<i>Perry County—</i>									
Clark Township.....	3	2,000	.....	.....	.....	.....	.....	.....	.....
Tobin Township.....	6	12,000	18,000	15,000	.....	.....	6	2,400	.....
Town of Cannelton.....	6	.....	.....	.....	.....	.....	.....	.....	.....
Town of Tell City.....	13	24,300	24,000	25,000	.....	.....	.....	.....	.....
Town of Troy.....	6	.....	.....	.....	.....	.....	.....	.....	.....
<i>Pike County—</i>									
Clay Township.....	2	5,000	? 446,136	? 678,979	4	.....	4	1,500	.....
Lockhart Township.....	8	20,000	.....	.....	.....	.....	.....	.....	.....
Monroe Township.....	3	5,000	25,000	25,000	6	.....	6	700	1,500
Patoka Township.....	2	1,000	.....	.....	.....	.....	.....	.....	.....
<i>Porter County—</i>									
Boone Township.....	4	50,000	7,500	100,000	4	.....	4	3,000	600
Pleasant Township.....	3	4,900	7,000	10,000	1	.....	1	256	200
Portage Township.....	1	800	800	800	.....	.....	.....	.....	.....
Union Township.....	2	5,000	3,000	3,000	4	.....	4	.....	.....
West Chester Township...	7	17,000	50,000	50,000	12	.....	12	7,200	1,200
<i>Posey County—</i>									
Center Township.....	2	10,000	21,800	36,250	.....	.....	.....	.....	200
Robb Township.....	4	10,000	.....	40,000	7	.....	7	.....	.....
Robinson Township.....	2	4,700	8,200	9,000	3	.....	3	800	282
<i>Pulaski County—</i>									
Rich Grove Township.....	1	1,000	.....	.....	1	.....	1	300	.....
Salem Township.....	3	.....	.....	.....	.....	.....	.....	.....	.....
Van Buren Township.....	1	5,000	.....	4,500	3	.....	3	.....	.....
White Post Township.....	5	12,000	.....	.....	9	1	10	.....	.....
<i>Putnam County—</i>									
Clinton Township.....	3	4,200	12,000	14,000	4	.....	4	.....	400
Franklin Township.....	1	7,000	15,000	20,000	.....	.....	1	1,000	300
Jackson Township.....	3	6,000	12,000	14,000	4	.....	4	200	100
Marion Township.....	2	7,000	.....	24,000	4	.....	4	2,400	296
Russell Township.....	2	11,500	2,500	21,000	2	.....	2	380	500
Town of Bainbridge.....	3	8,000	32,000	36,000	3	.....	3	1,000	415
Town of Putnamville.....	2	3,000	10,000	16,000	3	.....	3	.....	300



TABLE No. V.—Continued.

COUNTIES, CITIES, TOWNS, AND TOWNSHIPS.	No. Establishm'ts.	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYEES.			Annual Wages Paid, including Superintence.	Other Expenses, includ'g Taxes, Insurance, etc.
					Males.	Females.	Total.		
<i>Sullivan County—</i>									
Jefferson Township.....	2	\$7,000	\$25,000	\$25,000	1	2	3	\$1,000	\$100
Town of Carlisle.....	3	12,000	29,000	39,000	1		1	500	
<i>Switzerland County—</i>									
York Township.....	4	10,500	23,070	23,000	4		4	2,200	900
Town of Patriot.....	6	18,000							
City of Vevay.....	10	60,000	60,000	60,000	15		15	7,500	1,500
<i>Tippecanoe County—</i>									
Laramie Township.....	1	1,000							
Sheffield Township.....	4	8,000	12,000	15,000	4		4	1,000	2,000
Shelby Township.....	2			25,000					
Tippecanoe Township.....	3				4		4		
Wayne Township.....	5								
<i>Tipton County—</i>									
Madison Township.....	5	1,160	8,900	10,500					
<i>Union County—</i>									
Harmony Township.....	1	1,600	4,200	5,000	1		1	500	
<i>Vanderburgh County—</i>									
Scott Township.....	3	3,000			5		5		
City of Evansville.....	4	50,465	320,245	399,970	16		16	4,923	5,411
<i>Vermillion County—</i>									
Eugene Township.....	2	15,500	36,000	39,370	4		4	1,600	800
Helt Township.....	8	16,000		50,000					
Town of Newport.....	4	16,000	50,000	62,500	4		4	1,440	
<i>Vigo County—</i>									
Fayette Township.....	2	4,000	2,000	3,600	3		3	720	
Lost Creek Township.....	2	1,000	6,000	7,800	2	1	3	350	75
Nevins Township.....	4	1,000	5,000	4,000	6	3	8		
Prairie-ton Township.....	2								
<i>Wabash County—</i>									
Chester Township.....	1								
Paw-paw Township.....	3	18,000	45,000	48,000	5		5	2,900	15
<i>Warren County—</i>									
Adams Township.....	2	5,200	15,000	17,000					400
Medina Township.....	2	2,100	8,700	8,200					125
Pine Township.....	2	6,000	15,000	20,000	2		2	800	500
Town of Green Hill.....	2								
Town of State Line City..	4	3,000			1		1	240	
<i>Warrick County—</i>									
Anderson Township.....	1	1,600	4,000	4,000	1		1		
Greer Township.....	6								
Hart Township.....	2	5,105	10,500	13,682					
Ohio Township.....	4	3,000			7		7		
Pigeon Township.....	4	6,000	15,000	18,000	3		3	500	500
<i>Washington County—</i>									
Brown Township.....	6								
Jefferson Township.....	1								
Pierce Township.....	2	1,500	3,000	3,000					300
Polk Township.....	2	900	6,000	5,100	3		3	600	400
Posey Township.....	4	12,800	35,000	48,000	5	2	7	2,500	700
Town of Hardinsburg.....	5	8,000	9,800	11,000					
Town of Livonia.....	4	12,000	27,500	27,000	3		3	600	500

TABLE No. V.—Continued.

COUNTIES, CITIES, TOWNS AND TOWNSHIPS.	No. Establishm'ts.	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYEES.			Annual Wages Paid, including Superint'ence.	Other Expenses, includ'g Taxes, Insurance, etc.
					Males.	Females.	Total.		
<i>Wayne County—Con'd.</i>									
Perry Township.....	2	\$10,000	\$60,000	\$60,000	8		8		
Town of Centerville.....	1	5,000	10,000		2		2	\$700	\$100
Town of Fountain City..	2	19,000	52,000	65,000	5		5	1,060	500
City of Richmond.....	3	8,000	41,100	60,000	32		32	10,600	3,700
<i>Wells County—</i>									
Jefferson Township.....	1	2,000	5,400	6,600	2		2		
Liberty Township.....	4	4,200	10,200	11,425					
City of Bluffton.....	5				50		750		
<i>White County—</i>									
Jackson Township.....	6	10,000							
Monon Township.....	2	10,000	20,000	30,000	2		2	1,000	
Princeton Township.....	5								
Town of Burnettsville....	4	4,500		15,000	7	1	8		
<i>Whitley County—</i>									
Richland Township.....	4								

\*Probably incorporated town or city is included.

# REMARKS

ON THE

## Statistics of Dealers and Manufacturers.

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As stated on page 150, and also on pages 35 and 36, it was contemplated to print the reports in detail, just as they were returned to the Bureau, that the people of each locality might see just how their several industries, etc., had been reported, and what the Bureau had for a basis of estimates; and this plan was not abandoned until the printers had reached the tables of dealers, when it was found that to do so would occupy too much space for the printing appropriation to justly meet. In aggregating the reports by counties, those cities, towns and townships that made good—that is, full and complete reports—are merged into those making indifferent or no reports except as to the number of establishments, and of course lost sight of, as when good and bad are averaged the average is bad. The purpose of printing the aggregates by counties is to show how the several trades and industries are distributed over the State.

Attention is called to the foot notes for each of the following tables of dealers and manufacturers, where deductions and estimates are made as to the probable total in the State of the several elements of each business mentioned, based on returns on file in the Bureau, but not published, except as to general merchandise dealers and boot and shoe manufactories, which are given in detail, as fair samples of the rest. The general term "establishment" is applied to all dealers and manufacturers, as the United States census reports have set the example in reference to manufactories, and the census readers are accustomed to that term.

After finding the ratio of the several elements of a business to a particular element, as the ratio of purchases, sales, wages and expenses to the average stock of those giving full answers, all the rest that answer to stock, purchases and sales, are added to like items of those giving full answers, and the ratio of purchases and sales to stock taken again, to note the change and thereby determine the general consistency or inconsistency of the returns. The same course is pursued with manufacturers, and the result has generally been such as to inspire confidence in the correctness and consistency of the returns, where the number reported has been large enough to do justice to an average.

In some returns the employes of dealers were given only by totals, hence the grand total will sometimes exceed the sum of the males and females. The wages paid by employers must not be confounded with the ratio of wages. A business may employ help only a portion of the time, and the amount paid by an employer would not necessarily limit the amount received by the employe, as he might work elsewhere part of the time.

## DEALERS—DRY GOODS.

TABLE No. VI.

COUNTIES.	No. Establishments	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYES.			Annual Wages Paid, including Superintendent's.	Other Expenses, including Taxes, Insurance, etc.
					Males.	Females.	Total.		
Adams.....	11	\$8,900	\$185,100	\$159,500	11	5	16	\$5,440	\$3,950
Allen.....	24	57,675	1,026,000	1,291,805	127	28	155	78,765	43,900
Bartholomew.....	15	12,500	14,900	48,400	13		13	4,500	600
Benton.....	10	10,800	23,000	31,300	8	1	10	4,400	
Blackford.....	10	110,000	12,000	15,000					
Boone.....	12	53,300	202,000	233,000	26	4	30	8,575	9,200
Brown.....	7	22,600	36,500	77,000	10		10	3,300	
Carroll.....	5	31,200							
Cass.....	17	132,025	270,033	358,400	37	10	47	21,266	13,273
Clark.....	19	28,050	88,700	91,900	7		7	960	2,612
Clay.....	20	103,300	210,300	269,400	37	1	38	11,200	1,825
Clinton.....	14	64,100	191,800	239,910	29	3	32	14,600	9,400
Crawford.....	9	9,000	12,000	12,000	7		7	900	
Davies.....	15	42,800	90,000	95,000	5		5	800	400
Decatur.....	10	3,500							
DeKalb.....	11	12,000							
Delaware.....	21	91,700	38,495	243,128	9		40	13,500	1,500
Dubois.....	23	20,000	25,250	29,250	4	1	5		
Elkhart.....	14	56,800	236,500	242,000	18		18	7,660	7,750
Fayette.....	8	46,000	175,000	215,000	13	14	27	10,600	6,300
Floyd.....	21	278,700	430,200	530,500	52	12	64	26,622	32,025
Fountain.....	9	18,600	115,000	191,500	11		11	3,960	3,500
Franklin.....	16	37,300		125,000					
Fulton.....	6	30,000	40,000	50,000	5		5	2,500	
Gibson.....	9	14,000	29,000	34,300	7		7	1,900	2,150
Grant.....	11	7,000	18,000	21,500					
Greene.....	13	42,000	113,000	132,000	13		13	1,700	2,200
Hamilton.....	4	47,000	124,000	175,000	11		11	3,300	1,300
Hancock.....	7	33,400	3,500	45,000	13	6	19		200
Harrison.....	25	49,100	147,000	181,300	39	8	47	11,300	100
Hendricks.....	24	30,100	77,500	84,500	17		17	1,550	2,200
Henry.....	23	59,275	176,590	185,611	16	2	18	4,500	2,935
Howard.....	11	41,500	65,500	458,500	48	2	50	25,270	125
Huntington.....	8	1,000		1,000					
Jackson.....	18	46,600	159,000	187,400	28	2	30	12,280	990
Jay.....	18	40,200	158,500	164,500	23		23	5,240	2,700
Jefferson.....	2	73,800	194,300	227,100	29	6	35	10,100	5,780
Jennings.....	4	4,000	10,000	15,000	4		4	1,000	600
Johnson.....	14	110,000	188,000	170,000	31		31	14,000	2,000
Knox.....	20	30,000	105,500	106,000	30	3	33	13,000	20,000
Kosciusko.....	18	79,000	149,000	152,000	15		15	400	1,100
Lagrange.....	20	64,700	178,400	216,500	20	2	22	8,360	4,625
Lake.....	16	44,900	104,000	117,000	21	2	23	3,200	3,000
Laporte.....	11	18,000	11,000	12,000					
Lawrence.....	8	8,000	3,000	2,000					
Madison.....	20	60,200	174,963	191,000	22		22	10,622	4,522
Marion.....	28	711,800	3,264,200	3,837,150	286	94	380	213,850	91,730
Marshall.....	8	50,000	191,000	236,500	16	2	18	11,200	1,000
Martin.....	9	21,000	31,500	500	7	3	10		
Miami.....	20	150,000	92,500	439,300	7	2	9	4,880	2,240
Monroe.....	19	11,900	4,000	4,200			1		
Montgomery.....	14	135,200	368,200	446,600	51	18	69	19,860	10,375
Morgan.....	16	17,700	60,000	62,000	8		8	2,000	500
Newton.....	2	1,500							
Noble.....	19	60,600	121,500	150,500	15	2	17	4,400	2,650
Ohio.....	5	21,500	60,000	70,000	8		8	3,000	2,000
Orange.....	7	25,650	125,000	100,000	16	1	17	2,400	
Owen.....	17	48,500	71,000	242,500	16	2	18	1,200	1,350

TABLE No. VI.—Continued.

COUNTIES.	No. Establishm'ts.	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYEES.			Annual Wages Paid, including Superint'ence.	Other Expenses, including Taxes, Insurance, etc.
					Males.	Females.	Total.		
Parke.....	5	\$32,000	\$110,000	\$133,000	6	6	\$3,000	\$6,500	
Perry.....	20	13,000	14,500	21,000	5	5		1,200	
Pike.....	19	10,400	5,800	3,600	5	1	300		
Porter.....	1	600	1,200	1,100					
Posey.....	3	5,000	10,000	11,000	3	3			
Pulaski.....	9	24,000	60,000	78,000	9	9	2,400	100	
Putnam.....	24	115,000	82,000	192,000	7	7	600		
Randolph.....	29	101,500	344,000	390,500	44	3	47	19,750	
Ripley.....	21	12,200	23,025	26,250	8	8		5,135	
Scott.....	7	1,000	1,000	1,000	6	6			
Shelby.....	9	38,000	60,000	60,000	13	2	15	1,200	
Spencer.....	13	39,500	135,000	39,000	4	4		500	
Steuben.....	18	91,500	304,000	333,000	33	2	35	18,800	
St. Joseph.....	4							4,340	
Sullivan.....	12	13,000	34,000	65,000	3	3	848	125	
Switzerland.....	31	121,500	95,500	115,000	17	2	19	8,100	
Tippacanoe.....	7	24,000	10,000	15,000	4	4		1,000	
Tipton.....	11	18,500	77,500	95,000	22	2	24	6,000	
Union.....	5	21,000	76,000	97,400	7	7		3,400	
Vanderburgh.....	18	592,450	1,816,100	2,034,050	169	21	190	43,814	
Vermillion.....	3	30,000			4	1	5	55,150	
Vigo.....	2								
Wabash.....	14	40,000	53,000	59,000	11	11	3,300	2,400	
Warren.....	2	5,000	3,000	3,500					
Warrick.....	11	8,800	26,000	26,000	1	1	250	225	
Washington.....	21	92,500	184,100	278,300	29	29	2,040	1,150	
Wayne.....	21	137,800	383,300	445,000	50	23	73	18,150	
Wells.....	9	9,500	17,300	18,500	56	56	675	250	
White.....	14	36,000	147,000	189,000	14	14	6,300	2,200	
Whitley.....	12	22,600	117,000	133,500	24	1	25	16,800	

NOTE.—Four hundred and seventeen establishments giving full answers show as follows: Average value of stock, \$3,487,775; annual purchases, \$11,857,952; annual sales, \$14,069,193; employes, 1,593; wages paid, \$619,764; other expenses, \$401,903. An employe to every \$2,189.44 of stock, with average wages at \$407.88. Representing the stock by \$100, the purchases would be \$340, the sales \$403, the wages \$18.50, and the other expenses \$11.50.

Seven hundred and forty-nine establishments, including those giving full answers, show as follows: Average value of stock, \$4,409,200; annual purchases, \$14,141,637; annual sales, \$16,653,604. Representing the stock by \$100, the purchases would be \$321, and the sales \$377, the ratio of purchase to stock dropping 5.59 per cent., and that of sales to stock dropping 6.45 per cent. from those giving full answers.

One thousand and twenty-eight establishments, including all those before mentioned, show as average value of stock, \$5,213,200, or an average of \$5,071 to each. The whole number of establishments reported is 1,191; the proportional number for the State is 2,330, which number, multiplied by the average amount of stock to each, and the other elements of the business adjusted on this product, as per those giving full answers, shows as follows: Number of establishments, 2,330; average stock, \$7,363,092; annual purchases, \$25,034,513; annual sales, \$29,678,261; male employes, 2,231; female employes, 382; total, 2,613; wages paid, \$1,064,790; other expenses, \$846,755.

## DEALERS—HARDWARE.

TABLE No. VII.

COUNTIES.	No. Establishm'ts.	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYEES.			Annual Wages Paid, including Superint'nce.	Other Expenses, includ'g Taxes, Insurance, etc.
					Males.	Fema'es.	Total.		
Adams.....	7	\$15,000	\$39,000	\$44,500	6	.....	6	\$1,500	\$1,400
Allen.....	7	304,000	599,000	904,000	93	.....	93	60,850	45,750
Bartholomew.....	2	2,800	5,700	8,000	.....	.....	.....	1,100	180
Benton.....	7	8,300	29,000	38,400	3	.....	4	1,050	200
Blackford.....	4	10,000	.....	.....	.....	.....	.....	.....	.....
Boone.....	9	26,000	79,000	95,400	10	.....	10	2,900	1,655
Brown.....	1	500	2,000	2,900	.....	.....	.....	.....	.....
Cass.....	4	45,300	83,202	100,999	9	.....	9	3,310	5,253
Clark.....	10	16,600	37,900	62,300	12	.....	12	4,900	2,070
Clay.....	9	10,645	28,970	32,815	6	.....	5	1,680	470
Clinton.....	4	19,300	53,600	70,500	10	.....	10	5,380	3,980
Daviess.....	2	20,000	30,000	30,000	3	.....	3	.....	.....
Dearborn.....	3	.....	.....	.....	.....	.....	.....	.....	.....
Decatur.....	3	4,000	1,500	2,173	.....	.....	.....	.....	135
DeKalb.....	7	23,000	33,418	51,930	11	.....	11	4,100	1,700
Delaware.....	4	46,600	3,000	79,000	.....	.....	6	2,496	1,150
Dubois.....	9	3,600	2,000	3,000	2	.....	2	350	.....
Elkhart.....	8	38,000	102,700	107,000	11	.....	11	7,000	4,810
Fayette.....	2	15,000	32,000	43,000	2	.....	2	400	1,100
Floyd.....	6	.....	.....	600,000	18	.....	18	7,200	14,600
Fountain.....	6	16,400	7,000	8,000	2	.....	2	600	467
Franklin.....	8	10,200	6,500	26,000	2	.....	2	.....	.....
Fulton.....	2	2,800	6,500	5,000	1	.....	1	660	100
Gibson.....	7	10,000	.....	.....	2	.....	2	800	400
Grant.....	9	500	500	300	.....	.....	.....	.....	.....
Greene.....	3	11,000	44,000	55,000	7	.....	7	3,500	1,100
Hamilton.....	4	8,000	30,000	37,000	3	.....	3	1,200	1,600
Hancock.....	3	9,800	.....	39,800	4	.....	4	1,410	18
Harrison.....	1	2,500	6,000	8,000	1	.....	1	400	600
Hendricks.....	5	3,500	7,500	8,300	1	.....	1	200	150
Henry.....	7	27,500	28,700	33,700	4	8	12	2,650	4,450
Howard.....	4	22,333	3,300	212,300	21	.....	21	12,000	.....
Huntington.....	1	.....	.....	.....	.....	.....	.....	.....	.....
Jackson.....	5	22,000	45,000	65,400	8	2	10	3,300	800
Jasper.....	2	6,000	8,000	12,000	4	.....	4	1,240	900
Jay.....	9	20,800	52,000	63,500	10	.....	10	3,200	850
Jefferson.....	2	38,000	114,000	130,000	7	.....	7	3,200	5,300
Jennings.....	2	10,000	18,000	22,000	2	.....	2	600	1,000
Johnson.....	5	11,800	30,000	33,000	9	.....	9	4,000	1,100
Knox.....	1	.....	.....	.....	.....	.....	.....	.....	.....
Kosciusko.....	11	41,600	109,000	123,700	19	1	20	27,250	5,600
Lagrange.....	5	11,300	21,500	23,600	4	.....	4	1,825	1,665
Lake.....	4	8,000	20,500	19,500	3	.....	3	775	550
Laporte.....	2	4,600	2,800	4,000	.....	.....	.....	.....	.....
Lawrence.....	4	1,000	.....	.....	.....	.....	.....	.....	.....
Madison.....	8	17,000	45,800	36,000	10	.....	10	3,000	2,000
Marion.....	18	296,950	1,042,485	1,379,000	96	1	97	70,430	45,555
Marshall.....	6	58,600	117,000	169,500	16	.....	16	9,900	6,400
Martin.....	2	.....	.....	.....	.....	.....	.....	.....	.....
Miami.....	8	8,900	42,500	53,500	7	.....	7	3,000	2,000
Monroe.....	3	6,000	.....	.....	.....	.....	.....	.....	.....
Montgomery.....	11	76,200	201,200	232,000	33	.....	33	18,920	16,100
Morgan.....	2	2,900	9,500	11,500	2	.....	2	600	600
Newton.....	5	15,700	15,000	19,000	5	.....	5	1,710	700
Noble.....	11	38,700	94,000	119,200	20	.....	20	9,300	4,200
Ohio.....	1	4,000	15,000	20,000	2	.....	2	600	1,500
Orange.....	1	1,800	10,000	8,000	4	.....	4	250	.....
Owen.....	6	17,300	31,340	69,340	9	.....	9	1,040	400

TABLE No. VII.—Continued.

COUNTIES.	No. Establishments.	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYES.			Annual Wages Paid, including Superintence.	Other Expenses, including Taxes, Insurance, etc.
					Males.	Females.	Total.		
Parke.....	7	\$21,500	\$57,000	\$74,300	4	.....	4	\$4,000	\$2,700
Perry.....	3	4,600	8,000	7,800	.....	.....	.....	.....	200
Porter.....	2	5,000	6,800	7,200	3	.....	3	1,300	450
Pulaski.....	6	9,500	16,000	25,000	8	.....	8	1,500	.....
Putnam.....	3	18,000	.....	2,000	.....	.....	.....	.....	.....
Randolph.....	10	32,200	78,400	91,700	5	.....	5	2,700	1,675
Ripley.....	10	1,250	1,200	1,500	.....	.....	.....	.....	.....
Scott.....	1	1,000	1,000	1,000	1	.....	1	.....	.....
Shelby.....	4	3,000	10,000	5,000	7	.....	7	1,800	700
Spencer.....	1	5,000	15,000	.....	.....	.....	.....	.....	.....
Starke.....	1	3,300	.....	.....	.....	.....	.....	.....	.....
Steuben.....	8	26,500	79,300	92,700	16	.....	16	6,500	1,350
St. Joseph.....	8	650	1,000	1,500	1	.....	1	312	120
Sullivan.....	4	13,000	51,800	67,400	6	.....	6	1,872	400
Switzerland.....	5	11,800	10,000	10,000	8	.....	8	4,000	1,000
Tippecanoe.....	1	500	.....	.....	.....	.....	.....	.....	.....
Tipton.....	4	5,000	7,500	11,500	3	.....	3	750	500
Union.....	2	7,000	20,000	25,000	3	.....	3	1,500	550
Vanderburgh.....	6	82,500	140,290	202,125	18	.....	18	11,592	16,700
Vermillion.....	5	4,300	8,000	15,000	3	.....	3	.....	.....
Wabash.....	3	1,000	600	600	.....	.....	.....	.....	50
Warren.....	2	1,100	1,500	1,500	.....	.....	.....	.....	.....
Warrick.....	1	5,000	4,000	6,000	1	.....	1	200	50
Washington.....	2	22,000	24,000	31,000	1	.....	1	.....	.....
Wayne.....	9	62,000	163,700	216,800	20	.....	20	6,150	11,600
Wells.....	3	300	1,500	1,800	11	.....	11	200	.....
White.....	11	7,150	17,800	23,900	7	.....	7	2,700	450
Whitley.....	5	8,000	16,500	17,500	5	.....	5	2,100	200

NOTE.—One hundred and eighty-eight establishments giving full answers show as follows: Average value of stock, \$1,403,205; annual purchases, \$3,615,665; annual sales, \$4,702,829; number of employes, 509; annual wages paid, \$252,326; other expenses annually, \$204,290; an employe to every \$2,756.79, and average wages of \$195.73. Representing the stocks by \$100, the purchases were \$257.67, the sales \$335.15, the wages \$17.98, and the other expenses \$14.56.

Two hundred and seventy-six establishments, including those giving full answers, show as follows: Average stock, \$1,593,555; annual purchases, \$4,011,305, and annual sales, \$5,177,492. Representing the stock by \$100, the purchases would be \$251, and the sales \$325—the ratio of purchases to stock decreasing 2.59 per cent., and that of sales to stock decreasing 3.03 per cent. from those giving full answers.

Three hundred and fifty-one establishments, including all those before mentioned, show an average stock of \$1,799,588, or an average of \$5,127 to each. The whole number reported is 427: the proportional number for the State would be 521, which, multiplied by the average stock to each, and the other elements of the business adjusted on this product as per those giving full answers, will show as follows: Number of establishments, 521; average stock, \$2,671,167; annual purchases, \$6,883,597; annual sales, \$8,951,082; proportional number of employes—male 786, female 23, total 809; annual wages, \$401,199; other expenses, \$387,319.

## DEALERS—GROCERIES AND PROVISIONS.

TABLE No. VIII.

COUNTIES.	No. Establishm'ts.	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYEES.			Annual Wages Paid, Including Superint'ence.	Other Expenses, Including Taxes, Insurance, etc.
					Males.	Females.	Total.		
Adams.....	16	\$13,600	\$53,800	\$64,700	4	.....	4	\$1,290	\$1,720
Allen.....	101	406,500	2,609,000	3,112,200	195	25	220	126,050	96,100
Bartholomew.....	12	6,600	19,400	24,000	4	.....	4	2,070	575
Benton.....	11	12,400	50,613	65,363	12	.....	13	3,000	150
Blackford.....	9	21,100	1,000	1,500	1	.....	1	.....	.....
Boone.....	17	14,400	142,980	173,180	34	2	36	7,655	4,485
Carroll.....	2	1,300	3,000	3,000	1	1	2	.....	.....
Cass.....	35	120,350	805,430	967,000	72	2	74	34,375	19,765
Clark.....	71	53,160	233,783	346,215	48	4	52	10,761	13,190
Clay.....	52	9,200	40,130	46,450	30	.....	30	1,380	75
Clinton.....	14	57,850	262,450	335,180	32	.....	32	15,550	21,925
Crawford.....	8	3,100	8,300	8,950	5	.....	5	275	300
Daviess.....	12	15,000	40,000	40,000	9	.....	9	.....	.....
Dearborn.....	7	2,700	3,960	3,960	.....	.....	.....	.....	240
Decatur.....	7	10,000	.....	.....	.....	.....	.....	.....	.....
DeKalb.....	14	17,000	80,700	103,369	21	.....	21	10,123	6,430
Delaware.....	21	33,700	4,300	171,800	1	.....	28	8,574	265
Denbois.....	7	2,500	3,600	4,100	1	1	2	.....	.....
Elkhart.....	16	48,525	211,400	214,100	9	.....	9	5,275	8,700
Fayette.....	8	15,200	120,000	155,000	12	.....	12	4,200	7,050
Floyd.....	47	800	565,900	700,950	51	.....	51	16,548	40,000
Fountain.....	17	60,490	170,300	210,910	15	.....	15	3,972	3,065
Franklin.....	15	12,100	5,300	8,000	.....	.....	.....	.....	.....
Fulton.....	2	5,000	8,000	10,000	2	.....	2	.....	.....
Gibson.....	9	37,500	60,000	82,500	14	.....	14	3,920	1,750
Grant.....	11	1,125	2,700	2,700	1	.....	1	.....	.....
Greene.....	2	2,600	12,000	16,000	2	.....	2	600	1,200
Hamilton.....	10	15,400	127,500	163,000	12	.....	12	3,500	2,364
Hancock.....	10	19,300	2,000	102,000	7	1	8	1,680	.....
Harrison.....	4	1,800	13,400	8,700	.....	.....	.....	.....	1,500
Hendricks.....	23	7,900	66,380	77,250	17	.....	17	1,390	1,415
Henry.....	33	27,788	91,955	126,162	23	.....	23	8,363	5,684
Howard.....	19	9,312	8,600	267,600	53	.....	53	30,000	.....
Huntington.....	1	.....	.....	.....	.....	.....	.....	.....	.....
Jackson.....	23	59,500	256,800	335,600	59	1	60	27,200	3,350
Jasper.....	4	2,800	18,850	22,100	4	.....	4	3,000	432
Jay.....	21	29,100	151,645	155,699	19	.....	19	3,000	2,100
Jefferson.....	8	112,450	425,000	517,000	48	.....	48	19,100	15,400
Jennings.....	6	5,300	17,800	24,600	4	.....	5	1,000	800
Johnson.....	17	43,800	181,266	242,800	26	.....	26	11,000	3,830
Knox.....	3	.....	.....	.....	.....	.....	.....	.....	.....
Kosciusko.....	23	73,300	164,450	175,650	22	.....	22	3,690	5,850
Lagrange.....	10	15,300	45,000	50,800	8	1	9	3,100	2,700
Lake.....	9	10,200	93,000	99,658	9	1	10	2,080	2,700
Laporte.....	5	1,500	2,000	25,000	.....	.....	.....	.....	.....
Lawrence.....	10	500	.....	.....	.....	.....	.....	.....	.....
Madison.....	15	36,100	168,000	191,400	19	.....	19	6,792	5,011
Marion.....	344	887,950	6,383,610	9,132,805	441	16	457	202,580	193,720
Marshall.....	15	41,500	164,000	208,000	18	.....	18	7,328	6,800
Martin.....	5	50	100	.....	.....	.....	.....	.....	.....
Miami.....	10	8,100	8,400	9,900	1	.....	1	1,500	400
Monroe.....	12	8,800	.....	.....	.....	.....	.....	.....	.....
Montgomery.....	29	85,150	402,000	470,010	57	.....	57	23,450	10,650
Morgan.....	3	1,500	4,000	4,500	3	.....	3	600	250
Newton.....	5	9,000	45,000	54,000	11	.....	11	4,700	2,500
Noble.....	34	60,975	245,227	304,138	45	1	46	18,264	10,465
Ohio.....	20	20,500	75,000	85,000	8	.....	8	2,400	3,000
Orange.....	3	1,300	20,000	15,000	6	.....	6	200	.....

TABLE No. VIII.—Continued.

COUNTIES.	No. Establishm'ts.	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYEES.			Annual Wages Paid, including Superint'ence.	Other Expenses, includ'g Taxes, Insurance, etc.
					Males.	Females.	Total.		
Owen.....	16	\$11,300	\$25,000	\$181,400	18	18	\$400	\$1,000	
Parke.....	14	16,450	99,000	115,500	9	9	2,300	2,950	
Perry.....	9	4,200	25,000	30,000				600	
Pike.....	14	10,600			2	2			
Porter.....		19,600	31,100	36,210	3	3	800	50	
Posey.....	2	2,000	4,000	5,000				70	
Pulaski.....	19	10,700	31,500	52,700	22	22	4,000	26	
Putnam.....	20	42,500		2,000					
Randolph.....	32	47,425	276,000	322,280	19	19	5,840	6,039	
Ripley.....	14	700	7,500	9,000	8	8			
Rush.....	2	1,000	9,500	1,100	1	1	75	85	
Scott.....	3	4,000	4,000	4,000	2	2			
Shelby.....	23	8,700	81,500	23,600	5	5	1,200	400	
Spencer.....	22	26,800	132,900	11,000					
Steuben.....	16	51,600	116,700	117,150	25	20	4,450	5,200	
St. Joseph.....	34	1,800	8,600	10,000					
Sullivan.....	20	12,900	69,404	82,880	15	15	2,625	1,000	
Switzerland.....	19	81,300	72,375	72,875	15	15	7,500	2,850	
Tippacanoe.....	18	1,400	500	7,000	1	1	300	50	
Tipton.....	6	7,200	57,500	70,000	2	2	300	2,300	
Union.....	4	7,000	80,000	92,000	8	8	8,800	1,590	
Vanderburgh.....	137	903,250	2,263,800	2,790,980	185	185	75,745	86,025	
Vermillion.....	11	7,500	30,000	40,600	3	3			
Wabash.....	9	8,200	1,500	4,330	1	1	400	600	
Warren.....	4	700	8,000	4,000			180		
Warrick.....	33	17,000	39,300	40,800	11	3	14	240	
Washington.....	8	13,000	45,000	62,000	6	6			
Wayne.....	94	22,725	1,411,100	1,764,975	158	3	161	55,340	
Wells.....	6	1,000	6,500	7,500	14	14	250		
White.....	19	10,440	83,000	106,000	16	16	8,000	1,025	
Whitley.....	7	2,600	12,000	13,000	8	1	1,700	400	

NOTE.—One thousand three hundred and thirty-seven establishments, giving full answers, show as follows: Average value of stock, \$3,546,380; annual purchases, \$18,724,386; annual sales, \$23,286,412; number of employes, 1,784; annual wages paid, \$734,328; and other expenses of the business, \$619,150. One employe to every \$1,987.88, with average wages per year of \$411.61. Representing the stock by \$100, the purchases would be \$525.10; the sales, \$656.62; the wages, \$20.50, and the other expenses, \$17.50.

One thousand six hundred and twenty-nine establishments, including those giving full answers, show as follows: Average value of stock, \$3,898,173; annual purchases, \$19,876,658; and annual sales, \$24,705,835. Representing the stock by \$100, the purchases would be \$510.00, and the sales \$633.00; the ratio of purchases to stock decreased 2.87 per cent., and that of sales of stock decreased 3.52 per cent. from those giving full answers.

One thousand eight hundred and eighty-eight establishments, including all those before mentioned, show an average stock of \$4,133,315, being an average of \$2,1.9 to each. The whole number of establishments reported is 1,939. The proportional number for the State is 2.36%, which, being multiplied by the average stock to each, and the other elements of the business adjusted to this product, as per those giving full answers, show for the whole State as follows: Number of establishments, 2,365; average value of stock, \$5,176,985; annual purchases, \$27,179,171; annual sales, \$33,992,083; number of male employes, 2,548; number of female employes, 80; total number of employes, 1,628; annual wages paid, \$1,081,711; other annual expenses, etc., \$780,087.

## DEALERS—BOOTS AND SHOES.

TABLE No. IX.

COUNTIES.	No. Establishm'ts.	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYES.			Annual Wages Paid, including Superint'ence.	Other Expenses, includ'g Taxes, Insurance, etc.
					Males.	Females.	Total.		
Adams.....	9	\$10,300	\$31,000	\$35,900	12	.....	12	\$2,500	\$1,000
Allen.....	36	167,619	539,860	688,500	87	.....	87	39,544	29,460
Bartholomew.....	2	.....	.....	.....	2	.....	2	.....	.....
Benton.....	3	4,800	18,000	13,800	2	1	3	1,500	.....
Blackford.....	2	.....	.....	.....	.....	.....	.....	.....	.....
Boone.....	8	10,800	40,000	45,800	14	.....	14	4,080	2,175
Brown.....	3	600	7,000	.....	6	.....	6	1,000	.....
Carroll.....	4	550	360	500	1	.....	1	.....	.....
Cass.....	6	83,800	92,211	114,000	8	.....	8	6,700	6,300
Clark.....	21	13,800	38,300	46,250	2	.....	2	350	2,200
Clay.....	33	6,633	38,100	13,400	20	.....	20	3,280	700
Clinton.....	7	2,900	59,500	71,000	8	.....	8	3,800	3,850
Daivess.....	5	7,000	20,000	20,000	12	.....	12	800	500
Dearborn.....	7	1,500	3,350	5,600	9	.....	9	2,292	75
Decatur.....	2	.....	.....	.....	.....	.....	.....	.....	.....
DeKalb.....	4	13,200	28,100	34,472	9	.....	9	3,850	1,900
Delaware.....	6	25,300	5,500	71,500	2	.....	5	1,092	724
Dubois.....	12	6,700	6,000	7,000	14	.....	14	850	.....
Elkhart.....	10	13,375	26,600	32,500	4	.....	4	1,500	15,425
Fayette.....	2	10,000	23,000	30,000	4	.....	4	800	1,600
Floyd.....	23	81,200	323,600	390,800	42	4	46	21,500	13,600
Fountain.....	.....	3,500	.....	.....	.....	.....	.....	.....	.....
Franklin.....	12	1,500	2,000	3,000	1	.....	1	.....	.....
Fulton.....	4	6,500	18,000	18,000	3	.....	3	1,480	300
Gibson.....	4	6,500	13,535	19,231	2	.....	2	1,050	.....
Grant.....	10	1,300	2,500	2,800	3	.....	3	.....	.....
Greene.....	3	2,300	4,000	3,500	4	.....	4	.....	.....
Hamilton.....	4	13,000	38,000	55,000	4	.....	4	1,300	1,000
Hancock.....	1	3,500	.....	1,000	1	.....	1	.....	.....
Harrison.....	4	400	600	1,125	5	.....	5	1,800	50
Hendricks.....	24	12,435	23,400	28,290	13	.....	13	200	755
Henry.....	12	16,550	27,250	30,300	9	.....	9	3,850	2,150
Howard.....	15	3,500	6,700	12,900	12	.....	12	.....	.....
Huntington.....	4	2,400	.....	3,000	.....	.....	.....	.....	.....
Jackson.....	3	10,700	22,000	27,000	6	.....	6	2,700	100
Jasper.....	1	100	350	1,000	1	.....	1	600	100
Jay.....	11	9,750	41,500	43,500	17	.....	17	3,100	850
Jefferson.....	3	31,000	55,000	64,000	11	2	13	3,900	4,500
Jennings.....	4	4,000	3,000	5,000	4	.....	4	1,000	600
Johnson.....	13	24,000	43,000	44,000	10	.....	10	4,500	800
Knox.....	24	7,200	21,500	50,500	12	.....	12	4,320	1,500
Kosciusko.....	12	64,500	83,415	81,379	17	.....	17	5,800	1,800
Lagrange.....	4	5,500	13,000	35,000	2	.....	2	1,000	600
Lake.....	3	1,432	5,138	4,350	4	.....	4	.....	100
Laporte.....	12	10,000	6,250	7,200	3	.....	3	315	.....
Lawrence.....	1	300	.....	.....	.....	.....	.....	.....	.....
Madison.....	7	15,300	42,360	39,250	8	.....	8	2,012	1,645
Marion.....	56	422,375	1,066,955	2,313,450	117	.....	117	73,900	88,065
Marshall.....	7	12,000	25,000	30,000	7	.....	7	2,000	.....
Miami.....	7	22,500	600	84,200	4	.....	4	150	100
Monroe.....	5	2,150	.....	.....	.....	.....	.....	.....	.....
Montgomery.....	9	38,400	52,800	62,800	18	.....	18	5,160	2,875
Morgan.....	7	900	2,300	2,000	5	.....	5	300	140
Newton.....	2	2,500	12,000	17,000	4	.....	4	1,700	600
Noble.....	22	18,350	42,175	55,700	14	.....	14	4,200	1,990
Ohio.....	2	18,000	20,000	25,000	2	.....	2	1,000	1,500
Orange.....	2	600	.....	.....	3	.....	3	800	.....
Owen.....	8	14,600	2,000	6,500	15	.....	15	.....	50

TABLE No. IX.—Continued.

COUNTIES.	No. Establishm'ts	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYEES.			Annual Wages Paid, including Superint'ence.	Other Expenses, including Taxes, Insurance, etc.
					Males.	Females.	Total.		
Parke.....	2	\$11,000	\$24,000	\$28,000	1	1	\$420	\$1,200	
Perry.....	2	500	5,000	10,000	5	5			
Pike.....	7	3,000							
Porter.....		200	500	600	2	2	300	30	
Pulaski.....	6	8,000	10,000	6,000	6	6	1,200		
Putnam.....	5	11,400	1,200	1,600	5	5	1,200	1,300	
Randolph.....	18	44,600	92,222	116,503	5	5	1,897	1,863	
Ripley.....	13	1,725	4,350	6,890	5	5	150		
Rush.....	7	1,880	7,500	11,100	5	5	1,723	40	
Scott.....	1	1,500	1,500	1,400					
Shelby.....	9	8,580	2,050	3,075	12	1	3,800	500	
Spencer.....	4	2,500	5,000						
Steuben.....	13	12,600	26,800	31,400	13	13	5,800	500	
St. Joseph.....	6	1,200	1,200	1,200	1	1	312	25	
Sullivan.....	6	4,800	13,500	18,000	3	3	936	150	
Switzerland.....	9	8,100	8,600	8,700	4	4	1,000	500	
Tippecanoe.....	2	1,500	500	400	2	2	400		
Union.....	4	3,500	8,000	10,000	6	6	1,800	700	
Vanderburgh.....	14	182,350	484,500	563,555	46	46	23,340	25,600	
Vermillion.....	6	6,300	11,000	14,000	6	1	900	300	
Warren.....	1	25	300	500				75	
Warrick.....	1	800	1,200	1,000				64	
Washington.....	9	10,300	10,100	16,650	11	11	3,950	10	
Wayne.....	34	92,050	176,300	256,000	14	14	24,000	11,850	
Wells.....	6	1,000	3,000	3,600	28	28	300		
White.....	14	17,500	39,500	39,500	5	5	2,800	1,000	
Whitley.....	4	500	2,440	2,050	6	6	700		

NOTE.—Three hundred and six establishments giving full answers show as follows: Average value of stock, \$778,977; annual purchases, \$3,544,423; annual sales, \$5,396,805; number of employes, 529; annual wages paid, \$258,089; other annual expenses, \$226,558; an employe to every \$1,472.52 of average stock, with average wages at \$487.50. Representing the stocks by \$100, the purchases would be \$455, the sales \$693, the wages \$33, and the other expenses \$29.

Four hundred and eighty-nine establishments, including those giving full answers, show as follows: Average stock, \$959,223; annual purchases, \$3,790,071; annual sales, \$5,795,620. Representing the stocks by \$100, the purchases would be \$395, and the sales \$604, the ratio of purchases to stock decreasing 11 per cent., and that of sales to stock decreasing 13 per cent. from those giving full answers—an unusual decrease as compared with other dealers.

Five hundred and ninety-four establishments, including all those before mentioned, show as average stock \$1,075,398, being an average of \$1,810.43 to each; the whole number reported is 730: the proportional number for the whole State is 890, which, multiplied by the average stock to each, and the other elements of the business adjusted to this product as per those giving full answers, shows, for the whole State, as follows: Number of establishments, 890; average stock, \$1,600,900; annual purchases, \$7,329,595; annual sales, \$11,163,537; male employes 954, female employes 18, total 972—(the reported number being 782 and 15, respectively); annual wages, \$474,019; and other expenses \$467,161.

## DEALERS—AGRICULTURAL IMPLEMENTS.

TABLE No. X.

COUNTIES.	No. Establishm'ts.	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYES.			Annual Wages Paid, including Superintendent's.	Other Expenses, including Taxes, Insurance, etc.
					Males.	Females.	Total.		
Adams.....	2		\$10,000	\$10,000	2		2		
Allen.....	4	\$35,000	117,000	165,000	14		14	\$7,200	\$4,500
Bartholomew.....	2	4,100	8,600	3,600	4		4	1,500	145
Benton.....	2	9,500	17,500	15,000	5	1	6	520	80
Blackford.....	6	1,000							
Boone.....	5	6,000	21,000	24,600	5		5	400	75
Brown.....	5	100	100	75	5		5	1	
Carroll.....	2	3,305	13,050	14,700	2		2	900	75
Cass.....	3	11,000	70,000	82,000	1		1	1,500	900
Clark.....	1	500							
Clay.....	1	300		1,300	1		1		
Crawford.....	2	600			5		5	865	
Davies.....	4	3,000	10,000	10,000	2		2		
Dearborn.....	4	500	2,000	3,000	2		2	300	
Decatur.....	4	600			3		3		
DeKalb.....	5	5,800	73,000	90,000	6		6	3,000	1,900
Delaware.....	5	25,300	4,000	79,000	1		6	1,282	1,082
Dubois.....	8	2,500	2,000	2,000	3		3		
Elkhart.....	11	51,000	201,500	201,900	14		14	6,100	6,100
Fayette.....	6	5,000		20,000	7		7		
Floyd.....	6	16,000	20,550	31,600	5		5	2,300	1,000
Fountain.....	6	4,000	17,000	20,000		1	1	500	1,000
Franklin.....	4	2,000	1,000	4,500	7		7		
Fulton.....	3	4,500							
Gibson.....	3	7,000	20,000	24,000	6		6	2,350	600
Grant.....	3	1,500	1,100	1,500	1		1		
Greene.....	2	100	300	900	3		3		
Hamilton.....	7	5,600	18,000	25,000	3		3	600	650
Hancock.....	3	2,500	1,500	4,000	2		2		
Harrison.....	5	500	8,400	12,000		2	2	100	100
Hendricks.....	7	2,600	8,250	8,900	3		3	850	150
Henry.....	8	8,400	17,400	21,100	3		3	1,440	900
Huntington.....	1								
Jackson.....	4	11,500	32,500	37,300	5		5	1,600	325
Jaeger.....	3	2,000	12,240	16,240				1,000	200
Jay.....	7	1,650	13,000	13,200	5		5	1,300	200
Jefferson.....	1	4,100	35,300	43,100	6	8	14	2,200	10,000
Jennings.....	1	400	500	600	1		1	200	100
Johnson.....	4	11,000	60,000	70,000	10		10	4,800	1,200
Knox.....	13	80,500	228,000	163,000	32		32	4,000	5,000
Kosciusko.....	9	5,100	4,800	15,700	9		9	650	425
Lake.....	7	2,000	19,500	22,000	7		7	600	950
Lawrence.....	3	800	400	1,000	2		2	600	25
Madison.....	6	8,000	41,000	40,000	5		5	1,170	735
Marion.....	8	139,000		608,000	26		26	17,950	15,800
Marshall.....	2	2,000	12,000	15,000	5		5	2,000	
Martin.....	6	12,300	31,000	58,000	14		14	5,408	1,000
Miami.....	9	21,600	11,500	156,800	5		5	1,300	750
Monroe.....	3	2,000			2		2		
Montgomery.....	2	4,000	3,000	3,000	3		3	360	400
Morgan.....	4	2,000	5,500	6,500	6		6	620	
Newton.....	7	9,400	14,500	18,000	7		7	2,100	850
Noble.....	10	6,400	43,400	60,600	11		11	5,100	1,668
Ohio.....	3	2,000	4,000	4,500					
Orange.....	5	550	5,000	4,000	7		7	800	
Owen.....	6	4,100	4,100	10,500	9		9	200	150
Parke.....	2		500	500					
Perry.....	2	1,000	1,000	2,000	1		1	300	

TABLE No. X.—Continued.

COUNTIES.	No. Establishm'ts.	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYEES.			Annual Wages Paid, including Superint'ence.	Other Expenses, including Taxes, Insurance, etc.
					Males	Females.	Total.		
Pike.....	7	\$1,100	\$1,000	\$1,000					
Porter.....	1	800	2,800	3,460	2		\$300	\$40	
Pulaski.....	15	9,500	8,000	5,600	9		3,000		
Putnam.....	3	1,100	200	275					
Randolph.....	8	3,500	21,200	23,100	6		1,050	320	
Ripley.....	5	2,700	29,500	35,300	3				
Rush.....	1	6,300							
Scott.....	1	1,000							
Shelby.....	3	1,000							
Spencer.....	3	4,000	15,000						
Steuben.....	9	6,600	31,000	25,600	19		5,900	800	
St. Joseph.....	5	250	600	800					
Sullivan.....	2	4,000	40,000	36,000	5		2,000	100	
Switzerland.....	4	16,400	23,000	23,860	6		1,500	500	
Tippecanoe.....	3	3,350	6,000	2,000	8		600	200	
Vanderburgh.....	4	32,550	357,000	404,330	15		7,340	18,500	
Vermillion.....	7	5,000	10,000	2,750	6				
Wabash.....	1	700	2,000	1,500			650	50	
Warren.....	1	600	2,000	3,000			200		
Warrick.....	1	1,000			4				
Washington.....	2								
Wayne.....	3	19,000	73,000	85,000	8		2,300	2,000	
Wells.....	2				8				
White.....	6	4,000	10,000	15,000					
Whitley.....	3	1,300	2,550	2,300	2		201	200	

NOTE.—One hundred and seven establishments, giving full answers, show as follows: Average stock, \$352,760; annual purchases, \$1,570,760; annual sales, \$1,712,330; number of employees, 199; annual wages paid, \$67,841; other annual expenses, \$61,923. This allows an employe to every \$1,772.66 of average stock, with average wages at \$340.91. Representing the average stock by \$100, the purchases would be \$445, the sales \$485, the wages \$19, and the other expenses \$17.50.

Two hundred and eleven establishments, including those before noted, show as follows: Average stock, \$433,560; purchases, \$1,812,640; sales, \$1,997,430. Representing stock by \$100, the purchases would be \$418 and the sales \$461, the ratio of purchases to stock decreasing 6.46 per cent., and that of sales to stock decreasing 5.20 per cent. from those giving full answers.

Two hundred and ninety-four establishments, including all those before mentioned, show as stock \$655,760, an average of \$2,230.48 to each. The whole number of establishments reported is 376. The proportional number for the State is 456, which, multiplied by the average stock to each, and the other elements of the business adjusted on the stock as per those giving full answers, shows as follows: Number of establishments, 456; average stock, \$1,021,340; purchases, \$4,544,963; sales, \$4,953,499; male employees, 478; female employees, 22; total, 500; annual wages paid, \$291,861, other annual expenses, \$176,659.

## DEALERS—CLOTHING.

TABLE No. XI.

COUNTIES.	No. Establishm'ts.	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYEES.			Annual Wages Paid, including Superint'ence.	Other Expenses, includ'g Taxes, Insurance, etc.
					Males.	Females.	Total.		
Adams.....	2	\$5,500	\$10,000	\$15,000	2	2	\$1,200	\$400	
Allan.....	8	86,800	194,500	262,000	18	18	9,900	18,300	
Bartholomew.....	3				2				
Blackford.....	3	500							
Boone.....	4	9,000	21,000	27,000	3	3	1,100	700	
Brown.....	3	800	800	800	5	5	500		
Cass.....	10	107,700	199,300	225,500	18	18	9,670	9,650	
Clark.....	13	11,350	34,000	45,500	9	9	4,200	1,200	
Clay.....	20	11,500	51,000	75,000	15	15	5,000	900	
Clinton.....	5	28,700	118,600	152,500	12	12	6,000	5,600	
Davies.....	6	25,000	21,500	31,500	11	11	300	50	
Dearborn.....	1	2,000	1,200	1,200	2	2			
DeKalb.....	1	4,000	7,000	8,000	3	3	800	300	
Delaware.....	8	90,000		175,000		12	3,276	1,092	
Dubois.....	16	3,500	3,500	4,300	4	1	250		
Elkhart.....	6	44,700	112,000	115,300	9	9	3,990	3,575	
Fayette.....	3	22,500	41,000	59,000	9	9	6,300	2,500	
Floyd.....	8	100,000	275,000	340,000	22	77	37,000	9,000	
Fountain.....	1	1,500							
Franklin.....	4								
Fulton.....	2	3,200	6,000	5,500	2	2	480	300	
Gibson.....	4	13,000	26,500	32,170	6	6	3,100	1,325	
Grant.....	8	1,000	1,000	1,000					
Greene.....	3	4,200	2,000	2,000	4	4			
Hamilton.....	2	12,000	30,000	36,000	2	2	1,000	1,000	
Hancock.....	1	6,000		16,000					
Hendricks.....	11	4,000	6,500	7,760	8	8		250	
Henry.....	8	16,800	25,200	28,100	9	9	3,150	1,990	
Howard.....	6								
Jackson.....	6	32,000	37,500	55,100	12	1	6,200	375	
Jay.....	7	16,400	63,000	61,730	16	16	3,600	900	
Jefferson.....	4	46,900	63,000	44,000	6	6	1,800	1,800	
Jennings.....	4	4,000	3,000	5,000	4	4	1,000	600	
Johnson.....	9	92,000	18,400	42,000	13	13	4,200	300	
Knox.....	23	11,400	91,400	101,400	36	36	26,120	8,000	
Kosciusko.....	7	15,300	28,900	46,900	8	8	2,100	1,800	
Lake.....	7				6	6			
Laporte.....	7	2,000	4,000	3,880	2	2	275		
Madison.....	9	19,700	43,200	52,150	9	9	2,538	3,380	
Marion.....	37	348,400	1,088,200	1,529,250	116	6	81,030	74,625	
Martin.....	3								
Miami.....	10	35,500		95,000	2	2			
Monroe.....	2	6,000	50,600	65,000	5	5	500		
Montgomery.....	5	25,500	55,000	90,500	15	15	7,600	3,800	
Morgan.....	4	200	800	800					
Newton.....	3	17,000	30,000	37,000	4	4	1,200	1,000	
Noble.....	9	29,500	76,500	95,000	16	16	7,700	2,725	
Orange.....	1	300			3	3	800		
Owen.....	5	21,000	5,000	51,000	10	10		220	
Parke.....	2	5,600	11,500	13,000				850	
Perry.....	3								
Pike.....	3	5,000							
Pulaski.....	3	20,000	40,000	30,000	5	5	2,000		
Putnam.....	6	3,250			4	4	2,500	1,700	
Randolph.....	11	24,900	75,000	90,800	5	5	1,700	1,300	
Ripley.....	1								
Rush.....	1	200	3,000	5,000	1	1	800		
Scott.....	1	750	750	600					

TABLE No. XI.—Continued.

COUNTIES.	No. Establishm'ts.	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYEES.			Annual Wages Paid, including Superint'ence.	Other Expenses, includ'g Taxes, Insurance, etc.
					Males.	Females.	Total.		
Shelby.....	6	\$22,000			9	2	11	\$3,000	\$100
Spencer.....	6	12,000	\$40,000						
Steuben.....	6	12,500	32,500	\$40,400	16		16	4,800	1,000
St. Joseph.....	5								
Sullivan.....	3	15,000	36,000	45,000	3		3	936	150
Switzerland.....	3	17,500	15,000	15,000	2		2	800	500
Tippecanoe.....	3	2,000	4,000	5,000	4		4	600	150
Tipton.....	2	10,000	23,000	30,000	3		3	900	600
Union.....	1	2,000	4,000	5,000	1		1	500	150
Vanderburgh.....	9	177,100	347,150	438,500	75	2	77	34,835	30,800
Vermillion.....	3								
Warren.....		400	1,000	900				100	
Warrick.....	2	5,000	12,000	12,000					120
Washington.....	3	14,000	15,000	25,000	4		4	2,400	
Wayne.....	12	115,000	139,200	179,250	30		30	13,975	9,630
Wells.....	4	1,000	2,000	2,500	8				
White.....	4	5,780	12,000	18,000	2		2	800	1,000
Whitley.....	1	2,000	3,000	2,500	1		1	50	75

NOTE.—One hundred and seventy-five establishments giving full answers show as follows: Average value of stock, \$1,192,250; annual purchases, \$3,101,250; annual sales, \$4,979,470; number of employees, 547; annual wages paid, \$271,400; other annual expenses, 191,710; an employe to every \$2,177.69; average wages to each, \$496.16. Representing the average stock by \$100, the purchases would be represented by \$260.12, the sales by \$417.65, the wages by \$22.76, the other expenses by \$16.08.

Two hundred and fifty-eight establishments, including those giving full answers, show as stock \$1,310,630, purchases \$3,368,950, and sales \$5,289,590. Representing the stock by \$100, the purchases would be represented by \$257.04, and the sales by \$403.59; the ratio of purchases to stock dropped 1.18 per cent., and that of sales 3.50 per cent. below that of those giving full answers.

Three hundred and twenty-two establishments, including all those before mentioned, show an aggregate stock of \$1,516,580, being an average of \$4,709.87. The whole number of establishments reported is 424, proportional number for the State 517, which, multiplied by the average stock to each, and the other elements of the business adjusted on this product as per those giving full answers, shows as follows: Number of establishments in the State, 517; average stock, \$2,435,358; purchases, \$6,331,931; sales, \$10,179,796; male employes 768, female employes 109, total 877; wages paid, \$435,132; other expenses, \$391,606.

## DEALERS—COAL AND WOOD.

TABLE No. XII.

COUNTIES.	No. Establishm'ts	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYES.			Annual Wages Paid, including Superint'ence.	Other Expenses, includ'g Taxes, Insurance, etc.
					Males.	Females.	Total.		
Allen.....	3	\$9,999	\$69,000	\$92,000	26	1	27	\$9,800	\$1,500
Benton.....	2	2,300	6,776	8,626	5		5	300	25
Cass.....	3	3,000	25,000	29,000	6		6	1,800	1,050
Clark.....	5	28,000	130,000	171,000	47		47	25,000	5,500
Clay.....	1	320							
Clinton.....	2	800	5,600	7,300	2		2	600	250
Davess.....	3	100,000		100,000	400		400		
Delaware.....	3	4,500		10,000			6	2,134	
Dayette.....	2	1,000		12,000	4		4		
Floyd.....	6	2,800	232,000	348,000	40		40	16,800	50,000
Franklin.....	1	500							
Gibson.....	4		5,000	7,000	3		3	1,100	400
Grant.....	1	100	100	50					
Greene.....	6			3,000	25		25	1,700	
Hamilton.....	2	1,800	8,000	12,000	3		3	700	200
Hancock.....	1								
Hendricks.....	2	83	825	1,188					153
Henry.....	1	4,700	870	3,157	1		1	300	1,900
Howard.....	2								
Jackson.....	2	500	3,900	5,000	3		3	700	75
Jasper.....	1	100	2,400	3,000	1		1	300	
Jefferson.....	1	16,700	69,000	95,000	25		25	12,100	4,750
Jennings.....	4	2,400	2,400	3,000					
Johnson.....	4	5,800	11,000	10,000	6		6	2,000	200
Knox.....	1								
Lagrange.....	2	200	1,500	2,000	4		4	800	200
Lake.....	1	500							
Lawrence.....	1	150	150						
Madison.....	39	136,100	626,350	838,875	194		194	80,210	41,965
Marion.....	9			500			7		
Martin.....	4	6,100	100	21,150					
Miami.....	1								
Monroe.....	2	60	720	720	1		1	25	35
Noble.....	1	2,000	5,000	7,000	2		2	500	500
Ohio.....	3	500	1,000	500	2		2		
Orange.....	1	300		2,000	2		2		
Owen.....	2			5,000	15		15	3,500	400
Parke.....	5								
Perry.....	3	500	300	200	4		4		
Pike.....	4	5,000			1		1	200	
Putnam.....	3	5,500	11,444	14,496	3		3	600	400
Randolph.....	3	75	75	75					
Scott.....	4	39,000	13,000	13,800	5		5	350	650
Switzerland.....	3	100		100					
Tippecanoe.....	1	200	2,000	3,500	2		2	600	150
Union.....	7	5,320		192,817	47		47	10,140	3,610
Vanderburgh.....	1	200		1,000	2		2		
Warren.....	2	1,000							
Warrick.....	8	12,700	152,400	188,000	26		26	8,100	4,240
Wayne.....	7	5,350	3,500	4,600	3		3	1,600	250
White.....									

NOTE.—The estimates in this line are made on a rather short range of averages—that of those giving full answers, as there were some very improbable returns among those answering but part of the

enquiries, which, if included, would make a ridiculous average. In the larger cities, coal and wood are separate lines of trade.

Seventy-eight establishments giving full answers show as follows: Average value of stock, \$215,710; annual purchases, \$1,229,790; annual sales, \$1,488,652; number of employes, 355; annual wages paid, \$148,585; other annual expenses, \$63,920; there was an employe to every \$607.63 of stock; the average yearly wages was \$418.55. Representing the average value of stock by \$100, the purchases would be represented by \$523.75, the sales by \$690.12, the wages by \$69, and the other expenses by \$29.50.

The whole number of establishments reported is 182; proportional number for the State, 234; this number, multiplied by the average stock to each \$2,551.40, and the other elements of the business adjusted as per those giving full answers, shows as follows: Number of establishments, 234; average value of stock, \$596,928; annual purchases, \$3,127,897; annual sales, \$4,111,803; number of male employes 1,124, number of female employes 1, total employes 1,125; annual wages paid, \$471,287; other annual expenses, \$176,094.

## DEALERS—BOOKS AND STATIONERY.

TABLE No. XIII.

COUNTIES.	No. Establishm'ts.	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYEES.			Annual Wages Paid, including Superint'ence.	Other Expenses, includ'g Taxes, Insurance, etc.
					Males.	Females.	Total.		
Adams.....	2	200							
Allen.....	6	78,799	150,900	215,700	21		7,970	10,060	
Blackford.....	3	200							
Boone.....	2	200	500	700					
Brown.....	4	300	1,100	1,050					
Cass.....	3	15,000	29,300	41,150	4		200		
Clark.....	4	650	1,000	1,500	4		2,510	2,750	
Clay.....	25	2,200	5,000	8,000	1		250	100	
Crawford.....	2	70			3		450	300	
Daviess.....	2	2,000							
Dearborn.....	2	200							
Decatur.....	1								
DeKalb.....	5	5,500	6,000	65,500	3		1,000	840	
Delaware.....	9	11,060	200	21,150	4		724	1,872	
Dubois.....	2								
Elkhart.....	4	4,200	7,300	6,900	1		400	650	
Fayette.....	2	6,500	11,000	17,000	1		360	600	
Floyd.....	7	40,000	50,000	70,000	7		3,500	10,000	
Fountain.....	2	1,500	2,500	4,000					
Franklin.....	2	1,000							
Grant.....	6	600	1,200	1,350	3		3		
Greene.....	4	1,000	500	800	3		3		
Hamilton.....	3	1,600	4,300	6,400				265	
Hancock.....	1								
Hendricks.....	8	1,600	6,902	9,017	4		600	160	
Henry.....	4	2,500	4,850	3,800				40	
Howard.....	1	3,000		15,000	3		3		
Huntington.....	1								
Jackson.....	2	1,600	3,900	6,500	4		1,900	50	
Jay.....	5	4,000	6,700	12,500	6		920	200	
Jefferson.....	2	14,000	28,000	37,000	4	1	1,300	2,600	
Jennings.....	2	800	500	800	2		400	100	
Johnson.....	4	4,800	12,500	11,500	7		3,000	250	
Knox.....	7	4,250	10,500	18,400	5		500	2,000	
Kosciusko.....	6	4,075	16,575	22,075	9		2,500	1,125	
Lagrange.....	1								
Lake.....	1								
Lawrence.....	2	4,800							
Madison.....	1	2,000	3,500	4,000	1		520	330	
Marion.....	15	159,800	483,500	658,850	95	211	101,250	31,312	
Marshall.....	4	2,800	6,000	10,000	6	1	1,850	500	
Martin.....	1	1,600	6,000	8,000	2		1,500	400	
Miami.....	3	4,500		18,000					
Monroe.....	6	2,000							
Montgomery.....	3	5,150	15,000	20,000	5		3,000	1,500	
Morgan.....	7	25	150	150	6		6		
Noble.....	4	6,075	8,300	12,830	3	3	1,350	480	
Ohio.....	4	2,000	4,000	5,000					
Orange.....	2	25			4		900		
Owen.....	5	1,700	1,800	4,180	8		8	50	
Perry.....	2	500	500	500					
Pike.....	1	300							
Pulaski.....	6	800	300	200	6		100		

TABLE NO. XIII.—Continued.

COUNTIES.	No. Establishm'ts	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYES.			Annual Wages Paid, including Superint'nce.	Other Expenses, includ'g Taxes, Insurance, etc.
					Males.	Females.	Total.		
Spencer.....	1	\$1,200	\$3,000						
Steuben.....	7	2,200	3,400	\$5,300	9	9	\$2,700	\$400	
St. Joseph.....	4								
Sullivan.....	3	600	1,200	2,000	3	3	936	150	
Switzerland.....	6	1,000	1,000	1,000				50	
Tipton.....	1	600	1,000	1,600			6	60	
Union.....	1	800	1,500	2,000	1	1	400	225	
Vanderburgh.....	8	29,800	59,150	80,150	12	12	6,210	5,700	
Vermillion.....	4	75			1	1			
Warrick.....	3	1,300	600	600	1	1	2	65	
Washington.....	1	1,200	2,400	3,600	1	1			
Wayne.....	4	18,200	42,000	58,000	6	2	8	3,500	3,450
Wells.....	5	200	600	600	9	9	9	100	
White.....	6	900	2,700	19,000	3	3	1,100	200	

NOTE.—Eighty-two establishments giving full answers show as follows: Average value of stock, \$405,674; annual purchases, \$968,650; annual sales, \$1,376,950; number of employes, 419; annual wages paid, \$147,831; other annual expenses of the business, \$72,259. There was an employe to every \$968.19 of stock. Average annual wages, \$352.87. Representing the average stock by \$100, the purchases would be \$239, the sales \$339, the wages paid \$36, and the other expenses \$18.

One hundred and sixty-three establishments, including those before mentioned, show as follows: Stock, \$435,534; purchases, \$1,024,677; and sales, \$1,467,142. Representing the stock by \$100, the purchases would be \$235.27, and the sales \$336.86, the ratio of purchases to stock decreasing 1.10 per cent., and that of sales to stock decreasing .63 per cent. from those giving full answers.

The whole number reporting average value of stock, including all before mentioned, is 215, with an aggregate stock of \$474,134, being an average of \$2,205.27, which, multiplied by 332, the proportional number for the State, gives \$732,150 as the stock of the State. Adjusting the purchases, sales and other expenses on this stock as per ratio of those giving full answers, it shows for the State as follows: Number of establishments, 332; average stock, \$732,150; purchases, \$1,702,036; sales, \$2,484,917; number of employes—male 349, female 286, total 635; wages paid, \$224,072; other expenses, \$131,787.

## DEALERS—DRUGS.

TABLE NO. XIV.

COUNTIES.	No. Establishm'ts.	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYEES.			Annual Wages Paid, including Superint'ence.	Other Expenses, includ'g Taxes, Insurance, etc.
					Males.	Females.	Total.		
Adams.....	9	\$24,500	\$33,000	\$45,000	3	.....	3	\$1,000	\$1,400
Allen.....	32	123,100	333,400	440,100	55	1	56	26,565	21,525
Bartholomew.....	8	8,500	15,500	14,500	6	.....	6	2,250	700
Benton.....	9	7,100	11,400	14,700	5	1	6	1,650	150
Blackford.....	9	13,700	5,600	6,400	1	.....	1	.....	.....
Boone.....	14	21,400	55,700	84,300	14	1	15	3,520	4,731
Brown.....	3	1,900	7,000	3,100	3	.....	3	300	70
Carroll.....	7	7,300	16,400	18,600	7	.....	7	2,600	358
Cass.....	17	49,000	92,300	127,000	20	.....	20	9,735	7,700
Clark.....	17	29,275	56,450	71,825	3	.....	3	1,025	3,200
Clay.....	17	35,300	59,603	79,000	17	1	18	4,530	1,815
Clinton.....	15	37,800	83,650	144,300	24	.....	24	10,960	6,500
Crawford.....	3	3,000	7,000	8,100	4	.....	4	300	100
Davless.....	8	12,500	23,000	22,500	10	.....	10	150	30
Dearborn.....	6	4,500	2,000	.....	3	.....	3	.....	.....
Decatur.....	12	12,300	12,500	17,700	3	.....	3	.....	900
Dekalb.....	12	79,860	42,039	50,867	12	.....	12	3,285	1,850
Delaware.....	8	40,500	18,500	94,500	2	.....	12	3,940	600
Dubois.....	12	8,325	6,230	6,075	1	.....	1	.....	.....
Elkhart.....	17	41,800	63,738	78,934	12	.....	12	6,100	4,459
Fayette.....	8	12,600	24,969	37,400	6	.....	6	1,960	2,250
Floyd.....	18	196,500	252,020	322,900	16	.....	16	8,825	38,993
Fountain.....	15	13,150	36,585	57,635	8	.....	8	1,470	3,960
Franklin.....	9	11,500	3,000	8,000	.....	.....	.....	.....	.....
Fulton.....	2	5,000	11,000	10,000	2	.....	2	600	.....
Gibson.....	11	7,300	14,400	28,000	2	.....	2	.....	600
Graut.....	6	2,900	8,400	8,800	1	1	2	.....	.....
Greene.....	9	15,000	38,700	47,300	8	.....	8	2,150	1,200
Hamilton.....	9	14,600	43,000	56,200	6	.....	6	1,800	1,955
Hancock.....	6	17,950	6,300	25,600	4	.....	4	1,090	729
Harrison.....	8	7,400	17,900	19,700	3	.....	3	1,350	600
Henricks.....	20	22,250	60,944	68,754	15	.....	15	3,104	2,350
Henry.....	19	36,085	56,069	79,105	14	.....	15	5,005	7,10
Howard.....	13	15,514	19,200	77,500	11	.....	11	6,200	130
Huntington.....	3	1,600	.....	4,000	.....	.....	.....	.....	.....
Jackson.....	8	20,500	31,700	45,680	15	.....	15	6,900	925
Jasper.....	3	6,500	11,000	14,600	4	.....	4	1,350	1,100
Jay.....	17	20,300	60,500	63,000	19	.....	19	3,072	1,200
Jefferson.....	3	60,800	74,500	110,200	14	.....	14	5,525	7,650
Jennings.....	5	11,000	14,050	18,850	5	.....	5	820	1,000
Johnson.....	9	22,900	39,200	45,200	11	.....	11	3,000	565
Knox.....	12	23,000	33,000	40,225	.....	.....	.....	.....	.....
Kosciusko.....	20	70,250	98,675	132,950	16	.....	16	1,250	4,445
Lagrange.....	8	17,800	66,000	90,000	8	.....	8	390	1,450
Lake.....	5	8,180	12,145	15,291	6	.....	6	1,040	900
Laporte.....	6	5,400	9,500	11,000	2	.....	2	660	50
Lawrence.....	6	2,750	.....	.....	.....	.....	.....	.....	.....
Madison.....	13	27,950	61,250	76,600	14	1	15	3,849	3,025
Marion.....	74	353,500	1,021,500	1,433,200	123	16	138	92,875	76,485
Marshall.....	13	30,700	60,900	81,950	13	.....	13	4,227	2,350
Martin.....	4	4,300	.....	.....	.....	.....	.....	.....	.....
Miami.....	17	37,800	16,350	82,400	10	.....	10	2,500	870
Monroe.....	5	4,900	1,000	200	.....	.....	.....	.....	.....
Montgomery.....	24	49,250	78,300	109,000	24	.....	24	.....	.....
Morgan.....	10	6,650	7,120	10,350	6	.....	6	1,600	100
Newton.....	5	18,000	14,000	20,500	7	.....	7	2,900	1,250
Noble.....	20	37,500	53,900	91,820	20	1	21	8,190	7,845
Ohio.....	3	7,000	8,000	12,000	3	.....	3	1,800	1,000

TABLE No. XIV.—Continued.

COUNTIES.	No. Establishm'ts.	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYEES.			Annual Wages Paid, including Superintendent's.	Other Expenses includ'g taxes, Insurance, etc.
					Males.	Females.	Total.		
Orange.....	5	\$3,900	\$16,300	\$11,000	8	.....	8	\$1,550	\$450
Owen.....	13	9,900	23,200	53,250	10	.....	10	150	26
Parke.....	9	22,700	57,530	69,500	6	.....	6	3,405	4,00
Perry.....	7	4,610	5,000	6,200	.....	.....	.....	.....	.....
Pike.....	7	5,500	4,200	5,000	2	.....	2	750	.....
Porter.....	5	11,200	17,550	23,375	3	.....	3	2,700	4
Posey.....	1	500	.....	.....	.....	.....	.....	.....	.....
Pulaski.....	7	7,600	4,500	7,400	9	.....	9	1,500	.....
Putnam.....	15	30,800	12,500	16,200	5	.....	5	600	290
Randolph.....	16	39,200	64,500	79,200	6	.....	6	2,925	1,900
Ripley.....	4	3,300	3,500	3,950	2	.....	2	.....	.....
Rush.....	11	9,200	18,300	23,500	11	.....	11	2,840	474
Scott.....	5	1,120	1,520	1,920	2	.....	2	.....	.....
Shelby.....	9	7,900	11,200	21,600	8	.....	8	1,015	500
Spencer.....	10	10,250	14,650	700	.....	.....	.....	.....	.....
Starke.....	6	4,500	5,880	8,800	1	.....	1	200	.....
Stauben.....	10	15,200	31,500	40,100	12	.....	12	4,550	750
St. Joseph.....	3	2,000	2,500	3,000	1	.....	1	300	100
Sullivan.....	14	18,100	36,500	46,500	12	3	15	4,656	220
Switzerland.....	6	22,850	19,925	11,332	4	.....	4	1,850	1,000
Tippecanoe.....	6	4,500	4,500	6,450	4	.....	4	1,300	300
Tipton.....	7	6,800	8,700	10,200	2	.....	2	650	300
Union.....	3	6,000	14,900	18,600	3	.....	3	2,000	1,525
Vanderburgh.....	26	195,500	438,700	572,850	48	.....	48	17,460	20,850
Vermillion.....	7	12,000	15,500	24,800	3	.....	3	300	200
Vigo.....	3	.....	.....	.....	.....	.....	.....	.....	.....
Wabash.....	9	10,800	21,100	24,800	5	.....	5	1,700	810
Warren.....	6	5,800	9,900	12,800	2	.....	2	880	120
Warrick.....	6	5,100	8,000	8,000	2	.....	2	150	150
Washington.....	7	11,250	7,500	25,500	10	.....	10	600	200
Wayne.....	19	46,100	91,700	117,500	14	.....	14	4,200	4,470
Wells.....	10	6,900	15,000	19,700	14	.....	14	1,300	400
White.....	13	13,633	24,400	35,200	8	.....	8	4,600	1,450
Whitley.....	5	6,400	11,000	13,425	6	.....	6	1,500	375

NOTE.—Four hundred and twenty-three establishments giving full answers to all questions show as follows: Aggregate average stock, \$1,753,013; annual purchases, \$3,514,996; annual sales, \$4,733,453; number of employes, 611; annual wages paid, \$275,209; other annual expenses of the business, \$258,213. There was an employe to every \$2,869.09 of average stock, with average wages of \$450.42. Representing the average stock by \$100, the annual purchases were \$200.50, and the sales \$270.02. The wages paid was \$15.70, and the other expenses \$14.74.

Six hundred and ninety-one establishments answering to stock, purchases and sales, including those giving full answers, show as follows: Stock, \$2,137,847; purchases, \$4,284,720; sales, \$5,721,809. Representing the stock by \$100, the purchases were \$200.42, and the sales \$267.61, the ratio of purchases to stock scarcely differing from those giving full answers, and that of sales to stock declining only .80 of one per cent.

The whole number answering to average value of stock was 884, including those before mentioned, with an aggregate stock of \$2,396,181, making an average of \$2,710.61 to each. Total number of establishments reported 978, proportional number for the State 1,193. This number, multiplied by the average amount to each, and the other elements of the business adjusted thereon as per those giving full answers, shows as follows: Number of establishments, 1,193; average stock, \$3,233,768; annual purchases, \$6,483,705; annual sales, \$8,731,174; male employes 1,039, female employes 39, total employes 1,078; annual wages paid, \$485,553; annual other expenses, \$476,657.

## LICENSED LIQUOR SALOONS.

TABLE No. XV.

COUNTIES.	No. Establishm'ts.	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYEES.			Annual Wages Paid, including Superint'ence.	Other Expenses, includ'g taxes, Insurance, etc.
					Males.	Females.	Total.		
Adams.....	18	\$3,850	\$18,500	\$34,700	5	.....	5	\$1,060	\$3,400
Allen.....	138	41,390	203,600	462,600	79	.....	79	218,800	47,100
Bartholomew.....	4	925	2,150	2,550	2	.....	2	325	70
Benton.....	7	938	3,500	8,465	1	.....	1	300	300
Blackford.....	1	1,000	.....	.....	.....	.....	.....	.....	.....
Boone.....	7	2,850	20,274	29,274	16	.....	16	3,312	1,320
Carroll.....	1	300	1,000	1,500	1	.....	1	.....	.....
Cass.....	53	53,550	117,200	198,800	40	.....	40	13,968	17,400
Clark.....	30	21,250	26,600	67,000	11	.....	11	3,550	3,625
Clay.....	26	10,300	6,350	11,600	16	.....	16	1,420	.....
Clinton.....	8	6,775	38,400	58,500	15	.....	15	6,750	6,700
Daviess.....	10	3,000	16,000	16,000	15	.....	15	.....	.....
Dearborn.....	5	1,300	2,100	3,000	.....	.....	.....	.....	.....
Decatur.....	6	2,000	10,400	16,800	2	1	3	2,000	400
DeKalb.....	10	5,100	18,200	26,700	9	.....	9	2,975	1,080
Delaware.....	2	20,000	.....	40,000	.....	.....	.....	.....	1,040
Dubois.....	18	1,261	2,292	4,800	2	.....	2	.....	.....
Elkhart.....	18	12,860	56,780	61,500	12	.....	12	4,950	5,675
Fayette.....	10	6,000	28,000	60,000	10	.....	10	4,000	4,000
Floyd.....	51	51,175	101,800	153,300	43	.....	43	17,500	20,000
Fountain.....	10	600	.....	.....	.....	.....	.....	.....	.....
Franklin.....	25	5,000	2,000	5,600	2	.....	2	600	.....
Fulton.....	1	500	1,000	1,500	1	.....	1	.....	.....
Gibson.....	17	2,850	16,000	24,000	.....	.....	.....	.....	.....
Grant.....	1	1,000	3,200	3,200	1	.....	1	300	.....
Greene.....	4	800	3,000	4,400	2	.....	2	500	.....
Hamilton.....	1	500	.....	.....	.....	.....	.....	.....	.....
Hancock.....	7	.....	.....	.....	.....	.....	.....	.....	.....
Harrison.....	12	4,225	4,050	7,000	6	.....	6	1,400	350
Henry.....	2	1,200	.....	.....	2	.....	2	800	900
Howard.....	11	11,700	.....	42,000	11	.....	11	4,752	.....
Jackson.....	20	10,700	47,900	75,250	30	.....	30	10,824	1,975
Jefferson.....	3	7,840	27,800	51,100	20	.....	20	4,000	1,450
Jennings.....	2	575	1,025	1,700	2	.....	2	200	400
Johnson.....	14	5,400	10,000	10,000	17	.....	17	360	1,500
Knox.....	51	25,000	10,000	25,000	.....	1	1	500	.....
Kosciusko.....	16	6,488	23,770	44,500	10	.....	10	3,150	3,305
Lagrange.....	8	.....	.....	.....	.....	.....	.....	.....	.....
Lake.....	21	5,000	1,500	5,000	9	.....	9	800	600
Laporte.....	7	730	300	400	.....	.....	.....	.....	.....
Lawrence.....	11	1,250	2,000	3,500	.....	.....	.....	.....	100
Madison.....	18	10,850	52,500	91,500	20	.....	20	9,085	8,537
Marion.....	260	149,300	704,945	1,317,650	218	22	240	107,435	149,060
Marshall.....	17	12,350	88,000	71,500	8	.....	8	5,800	6,400
Martin.....	11	3,250	11,700	20,000	8	.....	8	750	1,000
Miami.....	26	19,050	3,250	58,400	2	.....	2	700	50
Montgomery.....	13	12,300	20,000	26,700	25	.....	25	15,000	6,050
Morgan.....	3	200	.....	.....	.....	.....	.....	.....	.....
Newton.....	5	2,750	4,000	6,500	5	.....	5	1,600	400
Noble.....	25	9,380	33,022	64,144	16	.....	16	6,474	9,240
Ohio.....	3	1,800	3,500	6,000	3	.....	3	900	600
Orange.....	2	350	1,900	1,500	1	.....	1	280	.....
Owen.....	5	2,300	2,500	39,000	7	.....	7	.....	.....
Parke.....	4	1,000	9,500	18,500	3	.....	3	1,134	900
Perry.....	32	5,280	8,280	10,000	5	.....	5	350	50
Pike.....	1	300	.....	.....	.....	.....	.....	.....	.....
Porter.....	3	4,200	1,400	4,000	7	.....	7	1,900	525
Perry.....	10	2,350	6,830	10,220	.....	.....	.....	.....	600

TABLE No. XV.—Continued.

COUNTIES.	No. Establishments	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYES.			Annual Wages Paid, including Superintence.	Other Expenses, including Taxes, Insurance, etc.
					Males.	Females.	Total.		
Pulaski.....	10	\$2,600	\$53,000	\$52,500	9	9	\$2,000	\$300	
Putnam.....	14	40,800	2,800	5,200	1	1	2,500	1,500	
Randolph.....	5	6,200	9,400	15,700	3	3	1,350	480	
Ripley.....	17	2,700	12,380	13,065	10	10	.....	1,600	
Scott.....	2	.....	.....	.....	1	1	.....	.....	
Shelby.....	4	500	1,000	3,000	2	2	.....	.....	
Spencer.....	13	2,048	3,280	4,450	.....	.....	.....	.....	
Starke.....	3	600	2,700	4,300	1	1	300	.....	
Steuben.....	7	4,800	5,800	11,600	2	2	3,100	100	
St. Joseph.....	32	500	200	3,312	2	2	300	130	
Sullivan.....	11	880	3,200	6,400	7	7	2,000	40	
Switzerland.....	9	3,400	3,580	4,000	1	1	144	1,700	
Tippecanoe.....	4	250	1,200	2,500	1	1	350	125	
Tipton.....	5	1,300	4,000	7,000	1	1	150	600	
Vanderburgh.....	139	39,650	75,425	133,697	67	67	13,660	36,500	
Vermillion.....	6	1,800	2,000	4,000	1	1	.....	100	
Vigo.....	2	.....	.....	.....	.....	.....	.....	.....	
Wabash.....	3	1,500	4,500	5,000	1	2	1,800	1,000	
Warren.....	3	850	2,600	6,000	.....	.....	.....	200	
Warrick.....	11	1,100	2,660	3,500	1	1	300	241	
Washington.....	3	2,000	10,400	20,200	3	3	720	.....	
Wayne.....	43	35,900	90,000	201,000	46	46	23,000	15,120	
Wells.....	4	.....	.....	.....	12	12	.....	.....	
White.....	8	967	15,000	30,200	9	9	3,800	3,100	
Whitley.....	3	1,600	4,600	13,200	5	5	1,600	250	

NOTE.—Eight hundred and forty-five establishments, giving full answers, show as follows: Average stock, \$498,710; annual purchases, \$1,743,192; annual sales, \$3,239,291; 747 employees; annual wages paid, \$479,101; and the other expenses of the business, \$356,213. An employee to every \$667.62 of average stock, with average wages at \$641.34. Representing the stock by \$100, the purchases were \$350, and the sales \$650.00. The wages paid for the year, \$96.00, and the other expenses of the business, \$71.50.

One thousand and sixty-six establishments, including those giving full answers, show as follows: Average stock, \$591,039; annual purchases, \$2,029,874, and annual sales, \$3,663,266. Representing the stock by \$100, the purchases would be \$343.00, and the sales \$620.00; the ratio of purchases to stock decreased 2 per cent., and that of sales to stock decreased 4.62 per cent. from those giving full answers. One thousand two hundred and twenty-seven establishments, including all those before given, show an average stock of \$713,719, or \$181.68 to each establishment. Total number of establishments reported, 1,465; estimated number for the State, 1,786, which being multiplied by the average stock to each, and the other elements of the business adjusted to this product, as per those giving full answers, shows for the whole State as follows: Average stock, \$1,039,462; annual purchases, \$3,633,365, and annual sales, \$6,751,761. Total number of employees reported, 993; total number for the State—males 1,105; females 29, total 1,135; wages, \$729,878; and other expense \$743,215.

## UNLICENSED LIQUOR DEALERS.

TABLE No. XVI.

COUNTIES.	No. Establish'm'ts	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYES.			Annual Wages Paid, including Superint'ence.	Other Expenses, includ'g Taxes, Insurance, etc.
					Males.	Females.	Total.		
Benton.....	4								
Blackford.....	4	\$300							
Boone.....	2	200							
Brown.....	1								
Cass.....	5	2,820	\$10,400	\$15,600	6		6	\$1,550	\$700
Clark.....	2	300	875	1,275	1	1	2		150
Clay.....	11	1,225	3,000	6,500	4		4	1,480	
Clinton.....	1	500	1,500	2,600					300
Crawford.....	1	200	800	1,200					
Dearborn.....	6	450	800	1,200					
Decatur.....	3	54	560	700					
Delaware.....	12	22,000		100,000				11	5,720
Dubois.....	5	1,050	2,100	4,100	1		1		
Elkhart.....	1								
Fountain.....	11								
Franklin.....	2								
Greene.....	3	100	800	2,000	3		3	500	
Hamilton.....	13	950	500	800	7		7		
Hancock.....	3		35,000	37,000	1		1	300	680
Hendricks.....	2	50	1,200	2,500					100
Henry.....	5	1,570	6,130	12,237	4		4	1,525	540
Jackson.....	1	500	1,400	2,200	2		2	800	
Jasper.....	5	800	3,000	5,000	2		2	700	300
Jay.....	4	865	11,500	12,400	4		4	1,060	650
Jefferson.....	1	100	450	1,100					100
Jennings.....	2								
Johnson.....	2								
Kosciusko.....	2		500	500					
Lake.....	2	26			2		2		
Laporte.....	1	75							
Madison.....	3		50	75					
Marshall.....	3	600	800	1,700				900	
Miami.....	1								
Monroe.....	5	400			2		2		
Morgan.....	1								
Orange.....	1	50							
Owen.....	1	500	1,000	1,800	1		1		250
Parke.....	5	1,115	2,600	4,000	1		1	120	200
Pike.....	7	1,400	500	1,000	1		1		
Porter.....	1								
Pulaski.....	1	600	1,000	700	1		1	200	
Putnam.....	3	1,000		5					
Randolph.....	6	900	3,200	6,300	1		1	300	100
Ripley.....	11	1,600	7,000	9,800	3		3	1,000	
Shelby.....	2	700		1,300	1		1	300	
Spencer.....	2								
Steuens.....	1	500	200	300				500	
Switzerland.....	1								
Vanderburgh.....	1								
Wabash.....	1								
Warren.....	1	150							
Warrick.....	3	400			3		3		
Washington.....	2	875	6,300	7,800	2		2	720	
White.....	1	200	800	1,000	1		1	300	
Whitley.....	1	90	120	360					30

Note.—There are so few establishments returned under this head that the estimates are not considered as above criticism.

Twelve establishments giving full answers show as average stock, \$3,000; annual purchases, \$22,030; annual sales, \$32,137; employes, 10; annual wages paid, \$3,145; other annual expenses, \$1,765. This allows an employe to every \$300 of average stock. Average wages, \$314.50. Representing the stock by \$100, the purchases were \$734, and the sales \$1,071. The wages paid was \$105, and the other expenses of the business were \$59.

Sixty-seven establishments, including those giving full answers, show as follows: Average stock, \$14,561; annual purchases, \$59,405; annual sales, \$91,822. Representing the stock by \$100, the purchases were \$480, and the sales \$631. The ratio of purchases to stock decreased 34.60 per cent., and that of sales to stock decreased 41.08 per cent. from those giving full answers.

One hundred and ten establishments, including all those before shown, give an average stock of \$41,056, or \$378.33 to each. Whole number of establishments reported 181; proportional number for the whole State, 221; multiplying these by the average stock per establishment, gives an estimated average stock for the State of \$82,506; estimated purchases for the year, \$336,624; estimated sales for the year, \$520,613; whole number of employes reported, 54; estimated for the whole State—males 64, females 2, total 66; estimated wages paid, \$20,757; other expenses, \$48,679.

## DEALERS—LIVE STOCK.

TABLE No. XVII.

COUNTIES.	No. Establishm'ts.	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYES.			Annual Wages Paid, including Superint'ence.	Other Expenses, includ'g Taxes, Insurance, etc.
					Males	Females.	Total.		
Adams.....	6								
Allen.....	4	\$1,500	\$114,000	\$119,800	7		7	\$2,100	\$250
Bartholomew.....	17	2,400	86,000	92,500					
Benton.....	13	5,500	240,850	53,674	8		8		274
Blackford.....	7		25,000	26,000					
Boone.....	14	9,000	261,900	283,000	6		6	1,200	2,500
Carroll.....	5	2,500							
Cass.....	12	5,310	3,635	6,725					
Clark.....	4	1,250	7,500	8,600	1		1		300
Clay.....	3								
Clinton.....	22	1,000	286,600	288,000	8		8	200	75
Crawford.....	1								
Dearborn.....	3	9,000	500						
Decatur.....	13		79,200	80,000					264
DeKalb.....	12	5,000	54,000	54,600	3		3	200	500
Delaware.....	5	14,000	160,000	163,000					
Dubois.....	5	1,200	2,000	2,800	3		3		
Elkhart.....	6	2,200	16,860	18,210	2		2		230
Fayette.....	21		29,200	30,000					
Floyd.....	7	10,000	162,000	212,800	10		10	3,450	22,000
Fountain.....	13	500	16,500	226,500	1		1	365	
Franklin.....	3								
Fulton.....	4	60,000	100,000	18,000	4		4	800	50
Gibson.....	1								
Grant.....	6								
Greene.....	19	10,000	123,500	144,000	15	1	16	3,300	3,500
Hamilton.....	11	1,500	174,000	101,000					
Hancock.....	3	3	51,000	54,000	1		1	300	880
Harrison.....	2		3,000	3,500	1		1	500	
Hendricks.....	29	26,100	205,500	225,190	4		4	3,500	6,500
Henry.....	21	4,800	40,000	33,200	1		1	300	2,715
Howard.....	31		56,000	58,000					
Huntington.....	1								
Jackson.....	6	8,000	10,500	12,000	3		3		200
Jasper.....	7								
Jay.....	14	9,000	118,000	122,000	2		2		
Jefferson.....	8	6,000	25,000	27,000	3		3	300	200
Jennings.....		8,000	51,000	58,300					
Johnson.....	17	4,000	41,000	43,500	4		4	225	
Knox.....	4								
Kosciusko.....	14	50,000	262,000	295,000	4		4	1,000	
Lagrange.....	6								
Lake.....	3	5,000	125,000	125,000	6		6	500	
Laporte.....	10	2,500	12,000	12,000	3		3	540	
Lawrence.....	29								
Madison.....	3	35,026	260,005	284,855	10		10	2,454	6,475
Marion.....	40	125,000	169,000	\$,214,500	54		54	20,000	27,820
Marshall.....	6	13,000	\$30,000	345,000	6		6	3,500	3,000
Martin.....	14	8,000	40,000	40,000	20		20	1,600	
Miami.....	5	5,000	15,000	17,000	2		2	500	
Monroe.....	19	11,500	33,500	38,250	1		1	150	
Montgomery.....	18	28,500	443,500	431,500	7		7	6,150	3,100
Morgan.....	6								
Newton.....	11	130,000	89,820	107,600					
Noble.....	21	28,350	263,740	287,250	15		15	7,900	4,300
Ohio.....	2								
Orange.....	12	1,000	30,000	30,000	2		2		
Owen.....	17	24,500	74,000	102,600	4		4	1,000	

TABLE No. XVII.—Continued.

COUNTIES.	No. Establishm'ts.	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYEES.			Annual Wages Paid, including Superint'ence.	Other Expenses, including Taxes, Insurance, etc.
					Males.	Females.	Total.		
Parke.....	11	\$11,000	\$145,000	\$144,000	8	.....	8	\$2,600	\$14,000
Perry.....	2	2,000	5,000	6,000	.....	.....	.....	.....	200
Pike.....	4	2,000	.....	.....	.....	.....	.....	.....	.....
Porter.....	17	5,000	73,000	100,600	4	.....	4	1,200	1,000
Pulaski.....	24	35,000	.....	25,000	1	.....	1	.....	.....
Putnam.....	9	17,000	20,000	23,000	1	.....	1	500	200
Randolph.....	27	16,300	524,000	573,000	13	.....	13	1,640	6,240
Ripley.....	23	9,200	128,550	119,680	4	.....	4	.....	2,000
Rush.....	27	2,000	271,000	294,200	8	.....	8	.....	1,050
Scott.....	6	1,000	.....	.....	.....	.....	.....	.....	.....
Shelby.....	14	4,500	63,000	60,000	5	.....	5	1,000	.....
Starke.....	2	.....	.....	.....	.....	.....	.....	.....	.....
Steuben.....	17	20,300	464,500	456,100	14	.....	14	5,700	2,050
St. Joseph.....	15	2,500	15,000	16,400	1	.....	1	100	.....
Sullivan.....	6	1,300	21,500	26,500	1	.....	1	200	.....
Switzerland.....	16	1,600	4,600	4,600	4	.....	4	600	800
Tippecanoe.....	10	1,600	.....	50,000	3	.....	3	500	.....
Tipton.....	1	.....	3,000	5,000	.....	.....	.....	500	.....
Union.....	6	300	32,000	38,000	3	.....	3	800	3,650
Vanderburgh.....	18	5,000	225,350	280,860	.....	.....	.....	.....	10,000
Vermillion.....	3	3,000	15,000	16,000	.....	.....	.....	.....	.....
Vigo.....	8	1,000	26,000	30,000	2	.....	2	250	100
Wabash.....	3	4,000	10,000	19,000	2	.....	2	3,000	900
Warren.....	3	300	.....	.....	.....	.....	.....	.....	.....
Warrick.....	8	3,948	12,320	13,825	.....	.....	.....	.....	.....
Washington.....	33	83,000	16,000	20,500	.....	.....	.....	.....	.....
Wayne.....	17	24,500	130,200	115,009	7	.....	7	2,600	1,040
Wells.....	18	94,000	230,000	234,000	18	.....	18	500	.....
White.....	14	21,000	62,000	77,000	10	.....	10	1,000	500
Whitley.....	9	7,000	80,000	95,000	15	.....	15	6,500	.....

NOTE.—It is believed that this line of dealers is very much understated. On many returns it was stated that there were such dealers in the locality reported, but that no clue could be got of their business, and the report would close without even giving the number of dealers.

Eighty-five dealers giving full answers to all questions show as follows: Average value of stock, \$251,650; annual purchases, \$1,616,365; annual sales, \$1,804,150; number of employees, 106; annual wages paid, \$30,434; other expenses of the business, \$62,165; an employe to every \$2,374.06; average wages to each, \$287.11. Representing the stock by \$100 the purchases were \$642.31; the sales, 716.93; wages, \$12.09, and other expenses \$24.70.

Two hundred and ninety-eight dealers, including those giving full answers, show as follows: Stock, \$780,687; purchases, \$4,237,290, and sales \$4,594,140. Representing the stock by \$100 the purchases were \$542.76, and the sales \$601.28, being a decrease of the ratio of purchases and sales to stock of about 16 per cent. from those giving full answers.

The whole number giving amount of stock is 364, including all those before shown, with an aggregate amount of \$964,487, being an average of \$2,649.70. The whole number of dealers reported is 1,002; proportional number for the whole State, 1,222, which, being multiplied by the average stock to each, and the other elements of the business being adjusted on this as per those giving full answers, shows as follows: Whole number of dealers, 1,222; average stock, \$3,237,933; purchases, \$20,797,567; sales, \$23,213,713; male employes 426, female employes 1, total 427; annual wages paid, \$122,596; other expenses of the business, \$799,769.

## DEALERS—MILLINERY.

TABLE No. XVIII.

COUNTIES.	No. Establishm'ts	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYES.			Annual Wages Paid, including Superint'ence.	Other Expenses, includ'g Taxes, Insurance, etc.
					Males.	Females.	Total.		
Adams.....	1	\$100	\$300						
Allen.....	14	22,250	47,400	\$63,600	3	55	58	\$9,000	\$6,275
Bartholomew.....	3	2,300	1,800	2,100	2	2	4	550	50
Benton.....	4	500	4,500	5,000		6	6		
Blackford.....	3	1,000							
Boone.....	12	3,200	12,300	17,600	4	18	22	1,900	1,220
Brown.....	8	500	2,000	3,000		2	2	100	75
Carroll.....	6	550	75	75	4	2	6		
Cass.....	7	10,750	19,500	29,700		18	18	3,000	2,500
Clark.....	11	3,500	4,400	5,700		5	5	625	220
Clay.....	10	550	1,500	1,750	3	3	6	882	
Clinton.....	7	6,550	11,500	1,800	1	11	12	3,600	1,750
Crawford.....	1	75	150	50		1	1		10
Davless.....	6	1,500	1,500	1,500					
Dearborn.....	6	300							
Decatur.....	6	630	1,050	1,325					
DeKalb.....	10	5,275	14,900	20,700	5	6	11	1,245	750
Delaware.....	11	7,525	1,550	27,275		17	17	2,440	110
Dubois.....	3	600	900	1,300		1	1		
Elkhart.....	13	4,450	10,266	12,760		10	10	1,600	1,390
Fayette.....	4								
Floyd.....	23	25,100	90,300	125,450		38	38	7,430	5,000
Fountain.....	8	850	400	700				1,095	
Franklin.....	13	4,200	1,150	1,850					
Fulton.....	2	300							
Gibson.....	19	475	1,500	2,500		6	5	500	125
Grant.....	1	300	150	150		1	1		
Greene.....	9	1,275	7,000	9,600		14	14	1,400	235
Hamilton.....	12	2,400	7,450	11,250		7	7	1,380	650
Hancock.....	5								
Harrison.....	5	400	500	600		4	4	500	20
Hendricks.....	18	1,525	5,100	7,700	4	4	8	750	140
Henry.....	16	5,550	6,500	8,175		7	7	1,209	1,032
Howard.....	10	2,375	3,500	24,497		1	1	75	3
Huntington.....	2								
Jackson.....	11	3,150	9,275	15,525		19	19	4,200	375
Jasper.....	1	200	800	1,200		2	2	200	50
Jay.....	14	1,300	8,025	10,700		10	10	1,500	200
Jefferson.....	5	2,050	3,500	5,300	3	1	4	400	350
Jennings.....	6	600	1,400	2,850		3	3	200	100
Johnson.....	15	4,748	12,596	14,830	7	8	15	1,600	306
Knox.....	16	2,000	10,000	13,000				1,200	9,000
Kosciusko.....	9	5,725	14,320	16,850	1	13	14	800	1,400
Lagrange.....	10	5,105	9,600	9,600	4	2	6	575	300
Lake.....	6	900	2,500	4,000		11	11	500	200
Laporte.....	5	650	700	700		5	5	200	
Lawrence.....	13	200							
Madison.....	15	3,350	6,650	7,550	2	14	16	1,225	1,025
Marion.....	18	70,850	520,625	665,360	43	34	77	40,140	30,995
Marshall.....	8	2,800	6,000	9,500		9	9	2,400	100
Martin.....	8	700	2,700	3,000		3	3		
Miami.....	13	13,450	4,250	31,450	2			50	50
Monroe.....	10	1,225	50	75		1	1		
Montgomery.....	6	500	1,500	2,200		2	2		100
Morgan.....	7	1,700	3,500	4,100		6	6	120	100
Newton.....	5	4,000	3,000	5,000		4	4	1,000	500
Noble.....	15	1,675	6,500	9,300		10	10	625	925
Ohio.....	3	1,500	3,000	4,000	2		2	300	200

TABLE No. XVIII.—Continued.

COUNTIES.	No. Establishm'ts	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYES.			Annual Wages Paid, including Superint'nce.	Other Expenses, includ'g Taxes, Insurance, etc.
					Males.	Females.	Total.		
Orange.....	3	\$250	\$3,000	\$3,000	3	3			
Owen.....	6	1,600	1,300	8,300	9	1	10	\$150	
Parke.....	8	2,100	8,000	11,300		8		1,000	
Perry.....	5	800						\$925	
Pike.....	6	20,150	100	300	2	2			
Porter.....	5	1,550	2,200	25,250	3	3		200	
Posey.....	3	60	3,060	4,400	1	1		300	
Pulaski.....	10	3,100	4,000	5,100	11	11		1,000	
Putnam.....	9	9,900	2,100	3,300	1	1		175	
Randolph.....	11	6,525	21,475	18,779	13	13		762	
Ripley.....	12	200	400	450	1	1		660	
Rush.....	7	1,050	2,200	3,400	4	1	5	100	
Scott.....	15	200		100	4	4		50	
Shelby.....	4	1,400	1,000		3	3			
Spencer.....	5	25,300	700	1,175					
Starke.....	1	500	1,000	1,000	2	2		100	
Steuben.....	14	5,750	9,595	13,780	18	18		3,740	
St. Joseph.....	11	50	75	250	1	1		100	
Sullivan.....	8	300	475	700	2	6	8	795	
Switzerland.....	9	4,250	4,660	4,830	8	8		2,000	
Tippecanoe.....	6	1,500	2,100	2,425	4	4		175	
Tipton.....	5	710	2,500	3,800	3	4	7	500	
Union.....	4	1,500	3,400	4,500	7	7		1,400	
Vanderburgh.....	13	6,630	18,900	28,265	34	34		4,448	
Vermillion.....	7	1,800	2,600	3,900	1	1		3,269	
Vigo.....	2								
Wabash.....	2	300	300	600	2	2		200	
Warren.....	1	300	700	1,000				30	
Warrick.....	2	275	500	500					
Washington.....	11	2,900	6,000	11,800	1	10	11	360	
Wayne.....	29	69,550	77,500	113,300	4	55	59	14,050	
Wells.....	8	300	800	1,000	22	22		100	
White.....	13	1,200	3,700	4,400	7	7		950	
Whitley.....	2	200	1,500	2,300	5	5		600	

NOTE.—Two hundred and forty-seven establishments giving full answers show as follows: Average value of stock, \$278,605; annual purchases, \$947,660; annual sales, \$1,266,849; number of employes, 537; annual wages paid, \$113,845; other annual expenses of the business, \$68,569; an employe to every \$518.82 of stock, with average yearly wages at \$211.44. Representing the stock by \$100, the purchases are \$340.14, the sales \$454.71, the wages \$40.89, and the other expenses \$24.61.

Four hundred and thirty-eight establishments giving stock, purchases and sales, including those giving full answers, show as follows: Stock, \$334,746; purchases, \$1,059,771; and sales, \$1,412,459. Representing the stock by \$100, the purchases are \$316.59, and the sales \$421.95. The ratio of purchases to stock decreased 7.44 per cent., and sales 7.64 per cent. from those giving full answers.

The whole number of establishments answering to stock, including all those before noted, is 557, with an aggregate stock of \$426,581, being an average of \$765.85 to each. The whole number reported is 764; proportional number for the State, 932. This number, multiplied by the average stock, and the other elements of the business adjusted on it as per those giving full answers, shows for the State as follows: Estimated number of establishments, 932; average stock, \$713,772; purchases, \$2,427,824; sales, \$3,245,593; number of male employes 157, female 755, total employes 912; total wages paid, \$291,861, and other expenses, \$175,659.

## DEALERS—STOVES AND TINWARE.

TABLE No. XIX.

COUNTIES.	No. Establishm'ts.	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYEES.			Annual Wages Paid, including Superint'ence.	Other Expenses, including Taxes, Insurance, etc.
					Males.	Females.	Total.		
Adams.....	3	\$1,300	\$3,000	\$2,000					
Allen.....	11	43,600	98,900	170,000	42		42	\$26,425	\$4,530
Bartholomew.....	1	500	500	700	1		1	350	100
Blackford.....	4	2,300							
Boone.....	5	5,300	18,000	24,900	9		9	2,450	875
Brown.....	2								
Carroll.....	2	1,650	2,100	2,310	2		2	756	75
Cass.....	5	19,700	56,000	70,500	11		11	9,280	3,000
Clark.....	4	800	950	2,000	2		2	500	350
Clay.....	37	800	2,000	3,000	3		3	375	
Clinton.....	4	8,700	42,600	56,800	9		9	3,303	
Crawford.....	1	200	200	225					
Daviess.....	4	3,000	2,500	5,000	5		5		
Dearborn.....	3	1,600	800		1		1		
Decatur.....	3	1,000	2,000	2,500					50
DeKalb.....	2	1,400	2,300	4,000					150
Delaware.....	5	12,500	1,500	30,300			8	2,912	
Dubois.....	8	3,800	5,200	6,400	2		2		
Elkhart.....	1	2,000	2,000	3,000	1		1	10	175
Fayette.....	2	1,500	7,000	11,500	4		4	2,000	1,900
Floyd.....	8	50,400	125,600	200,900	22		22	10,175	
Fountain.....	5	7,000	75,000	100,000	4		4		
Franklin.....	4	3,800	1,500	3,000					
Fulton.....	1	400	1,500	1,500	1		1		
Gibson.....	8	6,100	16,000	46,000	9		9	1,740	1,000
Greene.....	1	500	2,000	1,800	2		2		
Hamilton.....	5	4,800	17,000	22,000	2		2	600	500
Hancock.....	2	3,000		2,500	3		3	25	
Harrison.....	3	850	3,500	3,800	1		1	250	
Hendricks.....	-6	29	4,300	5,160	2		2	520	300
Henry.....	4	8,300	12,200	15,100	9		9	3,175	1,610
Howard.....	1								
Huntington.....	2								
Jackson.....	6	6,800	23,050	30,425	9		9	2,955	
Jay.....	8	6,700	19,000	20,000	6		6	1,200	600
Jefferson.....		11,400	51,500	50,500	15		15	4,900	2,200
Jennings.....	4	2,250	3,315	7,528	4		4	1,100	600
Johnson.....	4	1,650	10,450	15,600	4		4	2,000	1,475
Knox.....	7	5,950	19,500	26,650				8,000	675
Kosciusko.....	3	300	500	400	3		3		
Lagrange.....	1	1,400	1,500	2,000	2		2	500	50
Lake.....	3	500	1,500	2,000	2		2		100
Laporte.....	1								
Lawrence.....	6	500							
Madison.....	4	6,200	11,000	14,200	5		5	1,768	1,445
Marion.....	21	110,800	388,700	538,000	48		48	26,690	22,350
Marshall.....	2	300	1,000	3,000	1		1	1,500	
Martin.....	2								
Miami.....	10	9,400	7,000	43,500	3		3	2,000	650
Monroe.....	3								
Montgomery.....	3	950	5,000	7,000	1		1	100	200
Morgan.....	3	1,700	4,200	5,250	2		2	250	384
Newton.....	4	4,500	9,000	12,000	2		2	1,200	400
Noble.....	4	900	3,550	4,800	1		1	849	25
Ohio.....	2	2,000	5,000	6,100	3		3	700	800
Orange.....	2	1,550	10,000	8,000	5		5		
Owen.....	3	1,400	1,000	1,500	7		7	250	50
Parke.....	1	1,000	3,000	5,000	1		1	200	300

TABLE No. XIX.—Continued.

COUNTIES.	No. Establishm'ts.	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYES.			Annual Wages Paid including Superint'ence.	Other Expenses, includ'g Taxes, Insurance, etc.
					Males.	Females.	Total.		
Perry.....	4	\$3,000							
Pike.....	2	1,000							
Porter.....	1	300	\$800	\$1,000					
Pulaski.....	3	5,075	10,200	20,175	5		5	\$2,000	
Putnam.....	6	8,775	1,760	2,200				225	
Randolph.....	6	7,500	14,249	22,713	8		8	1,713	
Ripley.....	11	3,950	14,800	17,500	1		2		
Rush.....	3	1,500	4,800	8,200	2		2	1,000	
Scott.....	1				1	1	2		
Shelby.....	4	1,800	2,000	2,800	2		2	100	
Spencer.....	4	12,650	18,200	23,200	1		1	30	
Starke.....	1	900	2,000	3,000					
Steuben.....	6	2,410	7,000	8,800	4		4	3,500	
St. Joseph.....	9							300	
Sullivan.....	1	200	300	500					
Switzerland.....	4	4,700	15,500	15,630	2		2	800	
Tipton.....	3	2,500	4,000	6,000	3		3	900	
Union.....	1	6,000	7,000	9,500	3		3	1,500	
Vanderburgh.....	14	57,710	105,360	144,536	62		62	30,836	
Vermillion.....	6	5,400	7,800	12,500	1	1	2	100	
Wabash.....	1	500						200	
Warren.....	1	50							
Warrick.....	4	1,100	2,200	2,200	2		2	200	
Washington.....	3	2,500	1,800	2,700					
Wayne.....	15	16,300	58,000	87,150	32		32	10,100	
Wells.....	3				10		10	6,220	
White.....	4	1,400	4,300	5,000	4		4	1,100	
								400	

NOTE.—One hundred and twenty establishments giving full answers show as follows: Average stock, \$339,089; annual purchases, \$993,019; annual sales, \$1,395,994; number of employes, 291; annual wages paid, \$139,702; other annual expenses of the business, \$65,761. This shows an employe to every \$1,165.25 of average stock, with average wages at \$480.08. Representing the stock by \$100, the purchases were \$293, the sales \$412, the wages \$41, and the other expenses \$19.

Two hundred and twenty-six establishments, including those before noted, returned as average stock \$469,539; annual purchases, \$1,374,774; annual sales, \$1,929,072. Representing the stock by \$100, the purchases were \$293, and the sales \$432. The ratio of sales to stock was increased nearly five per cent., while that of purchases was unchanged.

Two hundred and eighty-three establishments, including all those before noted, show as average stock \$518,699, or an average to each of \$1,832.89. The whole number of establishments reported was 386; proportional number for the State, 472. These, multiplied by the average stock to each, and the relation to stock of the other elements of the business, adjusted as in those giving full answers, shows for the whole State as follows: Number of establishments, 472; average value of stock, \$865,124; annual purchases, \$2,534,813; annual sales, \$3,564,311; annual wages paid, \$248,676; other annual expenses, \$164,374. Total number of employes reported—male 415, female 2, total 417; estimated number for the State—male 506, female 2, total 508.



TABLE No. XX.—Continued.

COUNTIES.	No Establishm'ts	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYES.			Annual Wages Paid, including Superintendent's.	Other Expenses, including Taxes, Insurance, etc.
					Males.	Females.	Total.		
Pulaski.....	4	\$10,000	\$5,000	\$4,000	5	5	\$1,000	.....	
Putnam.....	2	20,000	.....	.....	.....	.....	.....	.....	
Randolph.....	3	39,400	281,464	327,464	87	87	37,000	\$5,600	
Ripley.....	4	1,000	2,500	3,000	1	1	.....	500	
Rush.....	4	1,000	15,000	20,000	.....	.....	.....	.....	
Scott.....	3	.....	.....	.....	.....	.....	.....	.....	
Shelby.....	4	2,500	3,000	5,000	.....	.....	.....	.....	
Spencer.....	5	.....	.....	.....	.....	.....	.....	.....	
Steuben.....	5	6,000	22,000	25,200	4	4	2,300	700	
St. Joseph.....	8	.....	.....	.....	.....	.....	.....	.....	
Sullivan.....	1	1,000	15,000	25,000	5	5	2,340	100	
Switzerland.....	10	1,500	600	700	.....	.....	.....	100	
Tippicanoe.....	1	.....	.....	.....	.....	.....	.....	.....	
Tipton.....	2	2,500	.....	5,000	3	3	2,000	400	
Union.....	2	2,500	28,000	31,000	10	10	4,500	350	
Vanderburgh.....	4	31,460	46,220	68,125	14	14	7,124	2,155	
Vermillion.....	5	1,500	3,000	5,500	.....	.....	.....	.....	
Vigo.....	2	600	6,000	8,000	3	3	375	200	
Warrick.....	1	15,000	.....	.....	1	1	.....	.....	
Wayne.....	13	123,000	271,000	378,500	92	92	38,250	13,100	
Wells.....	5	.....	.....	.....	18	18	.....	.....	
White.....	5	12,700	34,500	38,000	10	10	2,900	1,050	
Whitley.....	5	2,000	15,000	25,000	6	6	1,000	.....	

NOTE.—Ninety-one dealers, giving full answers, show as follows: Average stock, \$711,120; annual purchases, \$2,500,034; annual sales, \$3,028,036; number of employes, 391; annual wages paid, \$168,919; other expenses of the business, \$98,604. Representing the stock by \$100, the purchases were \$352.00, the sales \$426.00, the wages were \$24.00, and the other expenses were \$14.00. An employe to every \$1,818.72 of stock. Average wages paid for the year, \$432.12.

One hundred and forty-six dealers, including those before mentioned, show as follows: Stock, \$802,470; purchases, \$2,817,934; sales, \$3,469,936. Representing the stock by \$100, the purchases were \$351.00, and the sales \$432.00, the ratio of purchases to stock almost unchanged, and that of sales to stock increased only  $\frac{1}{2}$  per cent.

Five hundred and twenty-three dealers, including all before mentioned, show \$1,388,620 of average stock, or \$6,227 to each. The whole number of establishments reported is 334. The proportional number for the State is 407, which, being multiplied by the average stock to each, and adjusted the other elements of the business on this product, as per those giving full answers, shows as follows: Whole number of dealers in the State, 407; average stock, \$2,534,389; annual purchases, \$8,909,898; annual sales, \$10,791,428; number of employes, males 848, females 3, total 851; wages paid, \$367,734; other expenses, \$354,814.

## DEALERS—SADDLERY AND HARNESS.

TABLE No. XXI.

COUNTIES.	No. Establishm'ts.	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYES.			Annual Wages Paid, including Superint'ence.	Other Expenses, includ'g Taxes, Insurance, etc.
					Males.	Females.	Total.		
Adams.....	5	\$ 400	\$6,300	\$11,250	6		6	\$1,800	400
Allen.....	9	43,000	142,500	191,350	25		25	13,550	8,700
Bartholomew.....	3	800	3,400	5,100	3		3	1,200	75
Benton.....	2	800	2,500	3,500	1		1	300	
Blackford.....	2	2,000							
Boone.....	8	8,500	27,900	42,300	22		22	7,700	820
Brown.....	3								
Carroll.....	3	450	650	755	2		2	250	
Cass.....	1	50							
Clark.....	4	3,200	9,400	13,900	2		2	550	600
Clay.....	4	400	2,300	3,200	3		3	1,080	
Clinton.....	6	12,200	17,500	29,300	17		17	6,400	2,250
Daviess.....	6	2,500	2,000	3,000	6		6		
Dearborn.....	3	600	1,000	1,600					
Decatur.....	6	800	800	1,400					60
DeKalb.....	7	3,300	9,436	15,800	6		6	1,950	910
Delaware.....	3	9,000		21,000			11	4,576	
Dubois.....	8	3,400	2,500	4,600	3		3		
Elkhart.....	3	1,400	3,800	6,300	3		3	870	350
Floyd.....	4	12,000		23,600	7		7	2,900	1,100
Fountain.....	7	5,900	2,000	3,000	1		1	400	180
Franklin.....	7	2,600	1,300	2,900	1		1	150	80
Fulton.....	3	700	400	800				200	25
Gibson.....	11	13,625	16,000	46,000	10		10	1,350	225
Grant.....	1								
Greene.....	7	1,550	5,200	7,700	8		8	1,100	
Hamilton.....	4	2,500	6,000	10,000	6		6	2,000	400
Hancock.....	3	3,040	125	7,725	5		5		
Harrison.....	3	1,500	4,000	6,000					
Hendricks.....	9	682	5,425	7,750	3		3	1,000	240
Henry.....	7	1,900	700	500	5		5	1,800	1,240
Howard.....	5	21,500	2,600	34,000	15		15	6,140	
Huntington.....	7								
Jackson.....	7	4,700	6,900	16,375	6		6	1,620	300
Jasper.....	2	750	2,250	3,000	2		2	600	75
Jay.....	10	3,000	6,700	7,800	6		6	1,850	600
Jefferson.....	1	100	600	600					100
Jennings.....	2	200	400	600					100
Johnson.....	6	2,800	5,400	6,200	5		5	1,800	257
Knox.....	9	2,300	11,000	16,700	13		13	1,200	800
Kosciusko.....	10	6,300	24,420	63,100	17		17	4,600	1,200
Lagrange.....	5	600	1,200	2,000	2		2	700	100
Lake.....	3	400	1,000	2,000	3		3		100
Laporte.....	3	650	250	375					
Lawrence.....	5	1,000							
Madison.....	5	2,100	2,300	3,100	4		4	1,500	210
Marion.....	13	30,700	96,300	137,650					4,550
Marshall.....	4	2,600	7,500	13,000	4		4	2,100	300
Martin.....	5	1,550	4,000	8,000	2		2	500	
Miami.....	10	7,250	4,800	23,175	2		2	1,000	100
Monroe.....	4	1,600							
Montgomery.....	6	6,650	25,500	42,500	12		12	12,000	2,150
Morgan.....	5	1,250	1,300	3,500	3		3	600	50

TABLE No. XXI.—Continued.

COUNTIES.	No. Establishm'ts	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYEES.			Annual Wages Paid, including Superint'ence.	Other Expenses, includ'g taxes, insurance, etc.
					Males.	Females.	Total.		
Parke.....	2	\$200	\$600	\$1,000	.....	1	1	\$300	\$50
Perry.....	7	1,200	2,700	3,800	.....	.....	.....	.....	.....
Pike.....	1	200	.....	.....	.....	.....	.....	.....	.....
Porter.....	2	200	600	1,000	2	.....	2	600	50
Posey.....	3	200	500	500	.....	.....	.....	.....	50
Pulaski.....	4	1,200	2,700	3,700	4	.....	4	1,900	50
Putnam.....	4	3,750	100	750	1	.....	1	.....	.....
Randolph.....	5	5,300	16,000	21,000	3	.....	3	600	450
Ripley.....	9	1,700	3,950	6,800	4	.....	4	360	.....
Rush.....	5	350	3,000	11,500	2	.....	2	300	25
Scott.....	3	.....	.....	.....	1	.....	1	.....	.....
Shelby.....	3	1,300	3,500	4,000	2	.....	2	400	500
Spencer.....	3	3,000	1,400	18,400	.....	.....	.....	.....	30
Steuben.....	9	4,600	13,000	18,300	15	.....	15	4,440	750
St. Joseph.....	7	600	3,000	4,500	1	.....	1	600	25
Sullivan.....	5	2,100	6,300	9,900	5	.....	5	1,150	130
Switzerland.....	4	925	1,850	2,000	.....	.....	.....	.....	100
Tippecanoe.....	1	.....	.....	.....	.....	.....	.....	.....	.....
Tipton.....	3	1,200	500	2,500	3	.....	3	800	50
Vanderburgh.....	14	59,650	172,435	210,918	101	.....	101	43,468	17,225
Vermillion.....	4	1,500	2,600	3,800	3	.....	3	300	150
Wabash.....	4	1,900	900	1,200	2	.....	2	300	.....
Warren.....	2	1,320	1,300	15,000	.....	.....	.....	.....	.....
Warrick.....	4	7,800	1,350	1,800	3	.....	3	60	48
Washington.....	7	2,150	4,200	7,700	6	.....	6	1,664	50
Wayne.....	8	15,400	23,000	83,200	10	.....	10	3,100	1,825
Wells.....	4	200	600	800	7	.....	7	.....	.....
White.....	7	2,100	3,600	5,000	4	.....	4	1,600	200
Whitley.....	3	400	1,800	2,700	4	.....	4	1,200	280

NOTE.—One hundred and seventeen establishments giving full answers, show as follows: Average value of stock, \$207,200; annual purchases, \$542,321; annual sales, \$743,065; number of employes, 295; annual wages paid, \$120,818; other expenses, \$42,512; an employe to every \$702.37 of average stock; average yearly wages, \$108.53. Representing the stock by \$100, the purchases would be represented by \$267.74, the sales by \$358.62, the wages by \$58.17, and the other expenses by \$20.48.

Two hundred and fifty establishments, including those before noted, show as stock \$288,577, purchases \$754,941, and sales \$1,121,123. Representing the stock by \$100 the purchases will be represented by \$261.28, and the sales by \$319.19. The ratio of purchases to stock remains almost unchanged, while that of sales to stock decreased 12.35 per cent. from those giving full answers.

The whole number reporting stock, including all those before mentioned, is 332, with an aggregate stock of \$367,272, an average of \$1,106.24 to each. The whole number of establishments reported is 428; estimated for the State, 522, which, multiplied by the average amount to each, and the other elements of the business adjusted on this stock as per those giving full answers, shows as follows: Estimated number of establishments in the State, 522; average value of stock, \$677,457; annual purchases, \$1,512,927; annual sales, \$2,073,070; number of male employes 543, number of female employes 14, total 557; wages \$227,557, and the other expenses of the business \$118,479.

## DEALERS—TOYS AND NOTIONS.

TABLE No. XXII.

COUNTIES.	No. Establishm'ts	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYES.			Annual Wages Paid, including Superint'ence.	Other Expenses, includ'g Taxes, Insurance, etc
					Males.	Fema'ses.	Total.		
Allen.....	6	\$79,500	\$172,000	\$229,500	18	8	26	\$10,600	\$16,350
Bartholomew.....	1	20	100	150	1	.....	1	100	.....
Blackford.....	2	500	.....	.....	.....	.....	.....	.....	.....
Boone.....	2	500	.....	.....	.....	.....	.....	.....	.....
Clark.....	5	2,200	4,300	6,000	1	1	2	375	800
Clinton.....	1	800	5,000	6,900	1	1	2	.....	465
Davies.....	1	.....	.....	.....	.....	.....	.....	.....	.....
Dearborn.....	2	300	.....	.....	.....	.....	.....	.....	.....
DeKalb.....	1	200	700	100	.....	.....	.....	.....	60
Dubois.....	5	.....	.....	.....	.....	.....	.....	.....	.....
Floyd.....	5	25,000	110,000	160,000	5	6	11	8,200	20,000
Fountain.....	5	1,800	.....	.....	.....	.....	.....	.....	.....
Franklin.....	1	300	300	600	.....	.....	.....	.....	.....
Gibson.....	3	2,800	13,000	17,000	3	.....	3	1,450	1,300
Grant.....	2	200	200	100	.....	.....	.....	.....	.....
Hamilton.....	1	3,000	12,000	15,000	1	2	3	.....	.....
Henricks.....	4	735	2,835	3,627	.....	.....	.....	190	110
Henry.....	6	1,500	11,200	9,500	3	.....	.....	.....	400
Jackson.....	5	3,650	5,400	9,300	3	3	6	3,000	200
Jay.....	5	100	500	600	1	.....	1	.....	.....
Jennings.....	2	200	300	500	1	2	2	.....	100
Johnson.....	1	200	400	1,500	1	.....	1	.....	.....
Knox.....	2	1,000	2,500	2,476	.....	.....	.....	800	500
Kosciusko.....	2	.....	.....	.....	1	.....	1	.....	.....
Lake.....	2	.....	.....	.....	2	6	8	.....	.....
Madison.....	2	1,800	7,500	8,500	.....	.....	.....	.....	300
Marion.....	37	264,275	676,815	857,475	75	30	105	50,820	44,225
Miami.....	2	.....	.....	.....	.....	.....	.....	.....	.....
Monroe.....	2	500	.....	.....	.....	.....	.....	.....	.....
Montgomery.....	1	100	600	500	1	.....	1	.....	.....
Noble.....	1	.....	.....	.....	.....	.....	.....	.....	.....
Orange.....	1	150	1,000	1,000	1	.....	1	.....	.....
Owen.....	1	200	.....	500	2	.....	2	.....	.....
Perry.....	1	.....	.....	.....	.....	.....	.....	.....	.....
Putnam.....	3	3,000	.....	.....	.....	.....	.....	.....	.....
Randolph.....	1	500	600	800	.....	.....	.....	.....	.....
Rush.....	1	.....	300	500	.....	.....	.....	.....	.....
Spencer.....	3	1,500	.....	.....	.....	.....	.....	.....	.....
Steuben.....	3	500	1,800	1,700	3	.....	3	500	200
St. Joseph.....	10	.....	.....	.....	.....	.....	.....	.....	.....
Sullivan.....	1	300	1,000	1,500	.....	.....	.....	.....	40
Switzerland.....	2	2,000	2,000	2,000	.....	.....	.....	.....	300
Union.....	1	600	900	1,200	1	.....	1	300	60
Vanderburgh.....	6	154,310	255,185	344,030	38	5	43	20,932	11,317
Vermillion.....	3	3,000	5,000	7,000	1	.....	1	384	100
Vigo.....	1	.....	.....	.....	.....	.....	.....	.....	.....
Warrick.....	8	.....	.....	.....	2	1	3	.....	.....
Wayne.....	9	26,600	41,750	86,000	14	12	26	6,720	7,500
White.....	11	600	.....	.....	.....	.....	.....	.....	.....

NOTE.—Eighty-three establishments, giving full answers, show as follows: Average stock, \$655, -435; annual purchases, \$1,198,130; annual sales, \$1,734,205; number of employees, 230; annual wages paid, \$98,981; other annual expenses of the business, \$102,042; an employe to every \$2,458.50;

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average yearly wages paid to each employe, \$130.35. Representing the stock by \$100, the purchases were \$212 and the sales \$307; the wages paid was \$17.50 and the other expenses were \$18.

One hundred and twelve establishments, including those before mentioned, show \$575,540 of average stock, \$1,235,165 annual purchases, \$1,774,558 annual sales. Representing the stock by \$100, the purchases were \$210 and the sales \$308; practically no change in the ratio of purchases and sales to stock from the 83 establishments giving full answers.

One hundred and forty-one establishments, including all those before mentioned, show a stock of \$584,440, or an average of \$4,145; whole number of establishments reported, 193; proportional number for the State, 235. These, multiplied by the average stock, and the other elements of the business adjusted as per ratios before given, show as follows for the whole State: Number of establishments, 235; average stock, \$974,075; annual purchases, \$2,065,039; annual sales, \$2,990,410; number of employes, males 215, females 94, total 309; wages paid, \$132,978; other expenses, \$175,334.

## TOBACCONISTS.

TABLE No. XXIII.

COUNTIES.	No. Establishm'ts	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYEES.			Annual Wages Paid, including Superint'ence.	Other Expenses, includ'g Taxes, Insurance, etc.
					Males.	Females.	Total.		
Adams.....	1								
Allen.....	2	\$2,500	\$16,000	\$22,000	2		\$550	\$1,300	
Cass.....	3	4,550	10,500	15,600	2	1	1,696	750	
Clark.....	8	3,000	8,000	15,000			2,000	900	
Clinton.....	1	800	5,000	8,000	5		1,600	600	
DeKalb.....	1	400	300	2,047	1		360	30	
Dubois.....	9	22,000	44,000	50,000	20	23	5,000	1,500	
Elkhart.....	3	1,200	2,402	3,749			25	50	
Floyd.....	32	50,000	175,000	220,000	31	10	16,400	29,700	
Fountain.....	1								
Franklin.....	1	1,000							
Gibson.....	3	7,000	181,500	183,000			240	400	
Greene.....	2	900	2,000	2,300	2		200		
Harrison.....	3	300	300	500	3		400	10	
Hendricks.....	12	1,495	10,300	13,340			500	380	
Henry.....	1	6,000	50,000	44,000	3			2,000	
Howard.....	1	2,000		3,500	2		1,000		
Jackson.....	15	1,500	10,000	13,000	15		400	1,500	
Jay.....	6	300	35	306	1		50	60	
Kosciusko.....	1				1				
Lake.....	3	1,900	4,350	4,600	7		2,000	200	
Lawrence.....	1								
Marion.....	79	112,665	427,130	606,545	69		31,340	40,270	
Marshall.....	3	3,500	9,500	7,200	5		800	600	
Miami.....	1	2,000		8,000	5				
Monroe.....	1	200							
Montgomery.....	1	100	600	600	1				
Noble.....	4	1,300	7,400	12,400	5		2,150	365	
Orange.....	2	250	2,000	2,000	1				
Owen.....	11	1,000		15,000	15				
Perry.....	1	300							
Pike.....	4	10,500	500	700	2				
Posey.....	1								
Putnam.....	1	800							
Randolph.....	24	2,000	8,750	11,250				200	
Rush.....	1	100	600	660					
Spencer.....	3		7,000						
Steuben.....	3	3,000	8,000	13,900	5		3,720	100	
St. Joseph.....	3								
Union.....	3	2,000	3,000	4,000	3		1,200	500	
Vanderburgh.....	4	45,120	480,310	585,190	40		17,380	6,120	
Vermillion.....	6								
Warrick.....	4	550	8,800	1,800	11		1,750	165	
Wayne.....	8	10,000	15,000	29,000	8		2,700	2,500	
Wells.....	1				10				
White.....	2	1,000	2,000	2,500	1		700	100	

NOTE.—One hundred and sixty-five establishments giving full answers, show as follows: Average value of stock, \$259,785; annual purchases, \$1,161,625; annual sales, \$1,600,388; number of employes, 250; annual wages paid, \$87,796; annual other expenses, \$86,135; an employe to every \$1,035.14 of average stock, with average wages at \$353.18. Representing the stock by \$100 the purchases were \$417, the sales \$616, the wages \$34, and the other expenses \$33.

Two hundred and sixteen establishments, including those giving full answers, show the average stock at \$283,080, annual purchases at \$1,232,277, the annual sales at \$1,875,087. Representing the stock by \$100 the purchases were \$431, and the sales \$662. The ratio of purchases to stock increased  $3\frac{1}{2}$  per cent., while that of sales decreased  $7\frac{1}{2}$  per cent. from those giving full answers.

Two hundred and forty-one establishments, including all those before mentioned, show a stock of \$303,230, or \$1,258.21 to each. The whole number of establishments reported is 281; whole number estimated for the State 343; multiplying these by the amount of stock to each, and adjusting the other elements of the business by the ratio to stock, as before stated, shows for the whole State as follows: Annual average stock, \$431,566; annual purchases, \$1,929,100; annual sales, \$2,658,447; estimated number of employes for the State—males 336, females 42, total 378; total number of employes reported, 309; annual wages paid, \$132,731; annual other expenses of the business, \$142,417.

## DEALERS—JEWELRY.

TABLE No. XXIV.

COUNTIES.	No. Establishments	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYES.			Annual Wages Paid, including Superint'ence.	Other Expenses, including Taxes, Insurance, etc.
					Males.	Females.	Total.		
Adams.....	5	\$2,000	\$2,250	\$3,800	1		1		\$250
Allen.....	7	61,000	51,000	80,000	6		6	\$4,850	7,950
Bartholomew.....	2	900	1,250	1,500	1		1	700	20
Benton.....	3	1,500	2,000	2,000					
Blackford.....	3	10,150							
Boone.....	8	4,500	7,950	9,800	5		5	600	640
Carroll.....	6	18,800	18,000	26,000	7		7	2,800	2,750
Clark.....	5	2,075	1,660	2,070	2		2	300	400
Clay.....	4	3,100	3,850	11,800	3		3	1,300	200
Clinton.....	3	5,800	8,900	15,800	5		5	2,400	1,250
Daviess.....	3	2,000	5,000	5,000	3		3		
Dearborn.....	1	300							
Decatur.....	1								
DeKalb.....	3	6,875	4,785	9,300	4		4	1,125	475
Delaware.....	3	20,000		70,000			20	4,160	
Dubois.....	4	2,200	1,000	2,000					
Elkhart.....	6	10,500	51,500	62,000	3		3	2,500	3,250
Fayette.....	3	8,700	10,000	19,000	1		1	550	1,050
Floyd.....	4	80,000	75,000	96,000	5		5	2,500	7,200
Fountain.....	2	5,000	3,500	8,000	1		1	500	600
Franklin.....	2	2,050	50						
Gibson.....	2								
Greene.....	1	500	1,000	1,500	1		1	600	
Hamilton.....	3	6,000	8,000	13,000					600
Hancock.....	2	3,500	6,000	7,000					
Hendricks.....	3	1,200	1,300	2,400	1		1	450	120
Henry.....	6	6,400	2,712	2,800	1		1	473	600
Howard.....	5	900	1,000	1,000					
Jackson.....	6	4,225	6,450	11,170	7		7	4,125	187
Jasper.....	2	1,100	3,000	4,500	4		4	1,000	155
Jay.....	2	2,500	7,000	7,000	2		2	800	600
Jefferson.....	2	8,900	2,050	12,000	2		2	720	1,700
Jennings.....	2	2,000	1,000	1,500	2		2	700	500
Johnson.....	4	6,800	5,400	18,500	3		3	2,050	120
Knox.....	4	4,000	25,000	30,000				1,200	5,000
Kosciusko.....	6	8,400	16,000	21,500	8		8	300	1,100
Lagrange.....	3	8,900	7,000	8,300	1		1	180	325
Lake.....	3				2		2		
Laporte.....	1	400							
Lawrence.....	4	200							
Madison.....	4	3,800	10,700	11,000	2		2	624	650
Marion.....	26	151,350	211,200	330,800	22	2	24	21,650	19,865
Marshall.....	6	13,800	16,000	21,500	2		2	2,500	1,700
Martin.....	1								
Miami.....	4	8,200	200	18,700					
Monroe.....	5	2,000							
Montgomery.....	5	20,500	46,300	62,100	6		6	3,000	2,200
Morgan.....	1								
Newton.....	3	3,200	4,000	6,500	2		2	1,200	400
Noble.....	8	8,716	15,400	22,600	5		5	2,050	1,650
Ohio.....	2	1,600	2,000	3,000	1		1	200	300
Orange.....	1	50							
Owen.....	2	4,000	8,590		3		3		
Parke.....	4	4,650	6,100	6,900	2		2	900	700
Perry.....	4	200							
Porter.....	1	400	500	600					20
Pulaski.....	1	1,200	2,000	2,500	1		1	500	
Putnam.....	3	11,500							

TABLE No. XXIV.—Continued.

COUNTIES.	No. Establishments	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYES.			Annual Wages Paid, including Superintendent.	Other Expenses, including Taxes, Insurance, etc.
					Males.	Females.	Total.		
Randolph.....	4	\$3,100	\$6,800	\$11,200	.....	.....	.....	\$20	
Ripley.....	9	1,150	8,200	11,850	1	1	.....	.....	
Rush.....	1	800	800	600	1	1	.....	.....	
Scott.....	1	.....	.....	.....	.....	.....	.....	.....	
Shelby.....	2	25	50	.....	1	1	\$75	10	
Spencer.....	2	1,000	.....	.....	.....	.....	.....	.....	
Steuben.....	6	11,500	13,300	16,700	4	4	2,500	100	
St. Joseph.....	5	250	150	200	.....	.....	.....	.....	
Sullivan.....	1	700	500	1,000	1	1	312	40	
Tipton.....	2	400	1,000	1,800	.....	.....	.....	25	
Union.....	2	1,600	3,900	5,000	2	2	600	350	
Vanderburgh.....	8	61,235	43,400	75,600	10	10	5,062	5,750	
Yermillion.....	1	.....	.....	.....	.....	.....	.....	.....	
Warrick.....	3	1,000	2,300	2,830	1	1	.....	36	
Washington.....	1	8,000	4,000	5,000	2	2	600	.....	
Wayne.....	9	22,000	23,750	31,000	10	10	3,750	2,300	
Wells.....	2	.....	.....	.....	3	3	.....	.....	
White.....	5	900	1,800	2,500	2	2	2,000	180	
Whitley.....	2	100	300	1,400	1	1	500	100	

NOTE.—One hundred and twenty-six establishments giving full answers show as follows: Average value of stock, \$172,735; annual purchases, \$376,585; annual sales, \$899,020; number of employes, 133; annual wages paid, \$71,543; and other expenses, \$69,320. An employe to every \$3,554.40 of average stock, with average wages at \$530.40. Representing the stock by \$100, the purchases were \$160.05, the sales \$212.67, the wages \$15, and the other expenses \$14.50.

Two hundred and two establishments, including those giving full answers, show as follows: Average stock, \$549,685; annual purchases, \$800,947; annual sales, \$1,157,620. Representing the stock by \$100, the purchases were \$146, and the sales \$211. The ratio of purchases to stock decreased 8.78 per cent., and that of sales to stock decreased only .79 per cent. from those giving full answers.

Two hundred and forty-three establishments, including all those giving full answers, show as average stock \$597,825, or an average of \$2,460.19 to each. The whole number of establishments reported is 282. The proportional number for the State is 344, which, being multiplied by the average stock to each, and the other elements of the business adjusted on this product, as per those giving full answers, shows for the whole State as follows: Number of establishments, 344; average stock, \$846,240; annual purchases, \$1,210,123; annual sales, \$1,770,334; male employes 220, female employes 6, total 226; annual wages, \$121,532; and other expenses, \$122,705.

## DEALERS—FURNITURE.

TABLE No. XXV.

COUNTIES.	No. Establishm'ts	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYEES.			Annual Wages Paid, including Superint'ence.	Other Expenses, including Taxes, Insurance, etc.
					Males.	Females.	Total.		
Adams.....	3	\$4,500	\$6,000	\$13,000	5	.....	5	\$1,500	\$560
Allen.....	6	3,330	48,600	67,600	24	.....	24	8,600	1,550
Bartholomew.....	2	600	2,000	2,500	.....	.....	.....	.....	200
Benton.....	1	1,500	6,000	8,000	.....	.....	.....	.....	.....
Blackford.....	3	5,600	.....	.....	.....	.....	.....	.....	.....
Boone.....	6	7,100	38,300	62,600	13	.....	13	3,900	906
Brown.....	4	900	3,100	3,500	3	.....	3	900	30
Carroll.....	1	.....	.....	.....	1	.....	1	.....	.....
Cass.....	3	6,200	11,000	20,000	12	1	13	3,500	1,380
Clark.....	4	1,850	21,000	26,500	5	.....	5	1,200	600
Clay.....	3	3,800	11,000	13,300	3	.....	3	1,620	.....
Clinton.....	5	8,000	9,000	15,500	6	.....	6	2,400	1,900
Crawford.....	1	200	.....	.....	.....	.....	.....	.....	.....
Daviess.....	3	2,100	5,100	5,100	10	.....	10	50	75
Decatur.....	2	1,200	3,300	5,000	.....	.....	.....	.....	150
DeKalb.....	8	8,150	17,050	27,300	11	.....	11	3,650	880
Delaware.....	3	12,300	100	28,450	.....	.....	13	.....	5,433
Dubois.....	9	4,800	2,800	12,000	2	.....	2	.....	.....
Elkhart.....	6	11,800	54,000	55,400	4	.....	4	2,100	2,675
Fayette.....	2	3,000	11,500	16,000	2	.....	2	700	1,200
Floyd.....	8	80,000	140,000	200,000	16	.....	16	8,400	30,000
Fountain.....	10	38,750	150,890	188,300	8	.....	8	2,880	2,000
Franklin.....	3	8,000	1,000	1,500	.....	.....	.....	.....	.....
Fulton.....	2	4,000	.....	3,000	2	.....	2	800	.....
Gibson.....	6	7,600	18,800	24,000	4	.....	4	1,300	1,300
Grant.....	1	100	100	400	.....	.....	.....	.....	.....
Greene.....	3	1,500	5,000	6,600	3	.....	3	500	.....
Hamilton.....	4	7,500	14,400	19,000	1	.....	1	500	800
Hancock.....	3	23,700	500	13,630	17	.....	17	8,000	.....
Harrison.....	1	800	2,000	2,500	3	.....	3	600	.....
Hendricks.....	3	1,675	6,800	8,360	.....	.....	.....	.....	250
Henry.....	8	7,602	8,300	9,900	7	.....	7	2,665	2,000
Howard.....	5	4,666	5,000	39,000	2	.....	2	.....	.....
Jackson.....	4	6,300	19,100	27,000	6	.....	6	3,100	350
Jay.....	5	11,800	24,200	48,800	6	.....	6	2,200	750
Jefferson.....	1	20,700	38,700	49,900	11	.....	11	3,400	3,000
Jennings.....	2	2,200	8,250	9,275	2	.....	2	.....	200
Johnson.....	5	12,100	15,300	14,500	4	.....	4	2,000	600
Knox.....	5	3,500	26,000	34,000	.....	.....	.....	4,000	3,600
Kosciusko.....	7	11,100	14,100	23,100	16	.....	16	5,000	1,450
Lagrange.....	5	1,300	1,808	1,808	2	.....	2	1,000	200
Lake.....	4	4,000	6,038	7,900	6	2	8	750	300
Laporte.....	4	5,500	1,800	1,800	2	.....	2	500	.....
Lawrence.....	2	400	.....	.....	.....	.....	.....	.....	.....
Madison.....	7	8,650	16,250	19,700	6	.....	5	1,942	955
Marion.....	29	128,800	278,100	569,200	76	3	79	41,675	29,460
Marshall.....	8	14,400	21,600	25,000	4	.....	4	2,360	21,000
Martin.....	5	2,200	.....	.....	.....	.....	.....	.....	.....
Miami.....	4	11,000	4,000	21,000	.....	.....	.....	1,000	300
Monroe.....	2	4,000	.....	.....	.....	.....	.....	.....	.....
Montgomery.....	3	7,800	11,000	16,000	2	.....	2	2,000	1,575
Morgan.....	2	1,800	3,200	4,250	3	.....	3	800	.....
Newton.....	4	4,500	3,000	5,500	3	.....	3	1,900	500

TABLE No. XXV.—Continued.

COUNTIES.	No. Establishm'ts	Average Value of Stock	Annual Purchases.	Annual Sales.	EMPLOYES.			Annual Wages Paid, including Superint'ence.	Other Expenses, including Taxes, Insurance, etc.
					Males.	Females.	Total.		
Pike.....	2	\$800			2		2		
Porter.....	3	2,700	\$3,200	\$4,000	1		1	\$250	
Pulaski.....	4	1,000	1,500	2,000	4		4	1,000	
Putnam.....	5	13,500	2,000	4,000				150	
Randolph.....	8	11,250	21,782	36,967	10		10	1,650	
Ripley.....	3	1,000	4,300	5,300	1		1		
Rush.....	3	3,500	5,000	6,000	1		1		
Scott.....	4				2		2		
Shelby.....	1	1,000		2,000	1		1	500	
Spencer.....	2	4,000	12,000						
Starke.....	1	500	1,500	2,000					
Steuben.....	5	9,000	13,000	11,800	6		6	1,700	
St. Joseph.....	1							800	
Sullivan.....	3	4,800	8,600	12,000				60	
Switzerland.....	1	5,000		40,000	30		30	10,000	
Tippecanoe.....	1	300						2,000	
Tipton.....	2	1,900	3,500	4,500	4		4	900	
Union.....	1	3,000	7,000	8,500	2		2	150	
Vanderburgh.....	11	25,035	40,190	70,689	14		14	900	
Yermillion.....	4	2,900	3,500	6,400	1		1	5,542	
Wabash.....	1	500	500	500				200	
Warrick.....	2							500	
Washington.....	6	4,300	5,000	8,100	4		4		
Wayne.....	8	17,800	29,300	53,600	14	2	16	720	
Wells.....	4	500	400	500	3		3	5,000	
White.....	6	5,500	6,000	9,000	3		3	300	
Whitley.....	1	1,500	6,000	6,000	2		2	1,100	
								900	
								250	

NOTE.—One hundred and forty-one establishments, giving full answers, show as follows: Average value of stock, \$482,765; annual purchases, \$1,131,168; annual sales, \$1,505,811; number of employes, 304; annual wages paid, \$192,667; and other expenses, \$100,962. An employe to every \$1,588.04 of average stock, with average annual wages at \$403.51. Representing the stock by \$100.00, the purchases were \$236.31, the sales \$334.30, the wages \$25.00, and the other expenses \$21.00.

Two hundred and fifty-two establishments, including those giving full answers, show as follows: Average stock, \$379,240; annual purchases, \$1,334,758; annual sales, \$1,763,946. Representing the stock by \$100.00, the purchases were \$330.00, and the sales were \$304.00. The ratio of purchases to stock decreased 2.67 per cent., and that of sales to stock decreased 9.06 per cent. from those giving full answers.

Three hundred and sixteen establishments, including all those before mentioned, show as stock \$693,456, or an average of \$2,194 to each. The whole number of establishments reported is 356. The proportional number for the State is 434, which, being multiplied by the average stock to each, and the other elements of the business adjusted on this product, as per those giving full answers, shows as follows for the whole State: Number of establishments, 434; average value of stock, \$652,196; annual purchases, \$2,250,039; annual sales, \$3,183,191; number of male employes 545, female 26, total 571; annual wages paid \$230,404, and other expenses \$199,961.

## DEALERS—GRAIN.

TABLE No. XXVI.

COUNTIES.	No. Establishm'ts	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYEES.			Annual Wages Paid, including Superint'ence.	Other Expenses, includ'g Taxes, Insurance, etc.
					Males.	Females.	Total.		
Adams.....	4	\$1,600	\$34,242	\$31,508	2	2	\$500	\$283	
Allen.....	6	6,379	655,000	602,000	14	14	5,550	2,625	
Bartholomew.....	8	5,000	170,000	111,000	10	10	2,200	1,500	
Benton.....	4	17,000	242,029	1,041,140	12	12	3,700	6,857	
Blackford.....	11								
Boone.....	7	21,500	364,000	376,140	18	18	4,000	1,120	
Carroll.....	5	2,500	113,000	120,500	9	9	3,200	865	
Cass.....	5	1,000	241,000	267,000	6	6	3,720	4,000	
Clark.....	3	600	3,760	4,500	2	2	400	275	
Clay.....	2								
Clinton.....	12	4,000	873,368	873,368	21	21	6,300		
Crawford.....			38,400	38,400					
Dearborn.....	4		1,000						
Decatur.....	5	16,000	91,696	95,548	6	6	1,940	250	
DeKalb.....	8								
Delaware.....	11	7,000	130,560	135,460	4	4	700	740	
Dubois.....	3								
Elkhart.....	3	10,200	243,018	256,854	4	4		110	
Fayette.....	1				1	1			
Floyd.....	4	20,000	200,000	298,917	4	4	1,600	12,000	
Fountain.....	10	12,876	406,426	586,972	14	3	7,900	4,000	
Franklin.....	2								
Fulton.....	1	10,000							
Gibson.....	7		291,950	291,950	4	4			
Grant.....	3								
Greene.....	3	5,100	53,000	67,500	6	6	1,100	1,700	
Hamilton.....	2	15,000	250,000	275,000	11	11	6,000	1,000	
Hancock.....	8	2,000	46,580	48,180	1	1	300	500	
Harrison.....	5	1,500	19,000	21,200	4	4	1,360	100	
Hendricks.....	7	700	56,200	60,200	3	3		100	
Henry.....	13	35,280	656,290	661,530	19	19	4,660	2,712	
Howard.....	6	3,000	100,000	600,000	4	4	1,200		
Huntington.....	2								
Jackson.....	3	8,000	200,000	229,000	11	11	800		
Jasper.....	4	1,000	321,343	322,348	11	11	3,777	1,737	
Jay.....	8	25,500	160,000	164,000	12	12	3,400	1,060	
Jefferson.....	2	1,500	7,500	9,800	3	3	955	175	
Jennings.....	2								
Johnson.....	11	90,000	753,000	1,155,000	82	82	53,500	154,100	
Kosciusko.....	9		145,000	151,000	9	9		650	
Lagrange.....	6								
Lake.....	6	11,000	85,000	90,000	12	12	1,000	1,000	
Laporte.....	3		125,000	45,000					
Lawrence.....	3								
Madison.....	16	17,000	490,250	1,365,750	18	18	4,540	3,323	
Marion.....	27	17,000	99,000	13,993,675	106	106	60,845	54,490	
Marshall.....	9	29,000	510,000	557,000	13	13	5,700	3,700	
Martin.....	3								
Miami.....	10	45,000	693,598	699,500	12	12	4,700	1,800	
Montgomery.....	17	19,600	841,500	925,300	30	30	14,590	3,900	
Morgan.....	2	150,000							
Newton.....	4	23,000	43,000	43,000	16	16	4,500	1,500	
Noble.....	17	2,900	469,200	475,900	10	10	1,300	1,025	
Ohio.....	2		75,000	85,000	2	2	1,000	4,000	
Orange.....	3	2,000	10,000	18,000	4	4			
Owen.....	2	8,000	15,000	16,000					
Parke.....	9	1,000	113,390	126,468	4	4	1,000	300	
Perry.....	7	5,000	8,000	10,000	10	10	5,075	200	

TABLE No. XXVI.—Continued.

COUNTIES.	N.c. Establishm'ts	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYES.			Annual Wages Paid, including Superint'ence.	Other Expenses, including Taxes, Insurance, etc.
					Males.	Females.	Total.		
Porter.....	2	\$5,000	\$20,000	\$25,000	2	.....	2	\$400	\$100
Pulaski.....	8	50,000	150,000	125,000	10	.....	10	1,500	.....
Putnam.....	4	13,000	69,000	71,500	3	.....	3	300	400
Randolph.....	7	28,300	478,420	662,262	11	.....	11	4,000	4,100
Ripley.....	4	13,100	81,000	99,503	9	.....	9	1,000	500
Rush.....	11	50,000	188,000	215,000	4	.....	4	6,500	300
Shelby.....	15	27,000	645,000	528,000	27	.....	27	6,450	4,000
Starke.....	1	2,300	20,000	24,000	3	.....	3	1,200	100
Steuben.....	7	5,000	275,000	277,500	4	.....	4	1,500	500
St. Joseph.....	9	.....	45,000	43,000	3	.....	3	1,540	800
Sullivan.....	2	4,000	120,000	150,000	8	.....	8	2,500	400
Switzerland.....	6	3,000	11,000	13,000	2	.....	2	1,600	1,500
Tippecanoe.....	7	16,000	70,000	80,000	13	.....	13	2,300	175
Tipton.....	4	2,350	17,000	14,200	2	.....	7	968	150
Union.....	2	.....	154,000	185,542	4	.....	4	1,650	650
Vanderburgh.....	13	75,300	1,124,100	1,259,500	29	.....	29	9,660	11,650
Vermillion.....	8	10,000	120,000	126,500	11	.....	11	2,000	200
Wabash.....	5	5,000	50,000	60,000	4	.....	4	.....	2,000
Warren.....	4	.....	.....	.....	.....	.....	.....	.....	.....
Warrick.....	4	.....	.....	.....	8	.....	8	.....	.....
Washington.....	1	2,000	12,000	15,000	.....	.....	.....	.....	.....
Wayne.....	16	10,100	470,000	513,480	17	.....	17	6,500	6,200
Wells.....	5	500	6,000	6,200	12	.....	12	300	.....
White.....	10	23,000	108,000	101,000	10	.....	10	3,500	1,200
Whitley.....	7	2,500	252,000	277,000	7	.....	7	5,800	500

NOTE.—One hundred and forty establishments giving full answers show as follows: Average value of stock, \$528,736; annual purchases, \$8,183,434; annual sales, \$9,402,766; number of employes, 379; annual wages paid, \$161,370; other expenses, \$230,514; an employe to every \$1,395.08, with average wages at \$425.78. Representing the stock by \$100, the purchases would be \$1,547.73, the sales \$1,778, the wages \$23, and the other expenses \$32.

One hundred and ninety-nine establishments, including those giving full answers, show as follows: Average stock, \$707,186; annual purchases, \$9,618,932; annual sales, \$10,878,050. Representing the stock by \$100, the purchases were \$1,360, and the sales \$1,538; the ratio of purchases to stock decreased 12.13 per cent., and that of sales to stock decreased 13.49 per cent. from those giving full answers.

Two hundred and forty-four establishments, including all those before mentioned, show as stock \$1,888,765, or an average of \$7,740 to each. The whole number of establishments (dealers) reported is 521; the proportional number for the State is 635, which, being multiplied by the average stock to each, and the other elements of the business adjusted on this as per those giving full answers, shows for the whole State as follows: Number of establishments, 635; average value of stock, \$4,904,900; annual purchases, \$75,878,803; annual sales, \$87,209,122; male employes 912, female 10, total 922; annual wages paid, \$392,569; other expenses, \$1,569,568.

It will be noticed, in this line, that the ratio of purchases and sales to the average stock is about as 15 and 17 to 1, respectively.

## LIVERY STABLES.

TABLE No. XXVII.

COUNTIES.	No. Establishments	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYEES.			Annual Wages Paid, including Superint'ence.	Other Expenses, including Taxes, Insurance, etc.
					Males.	Females.	Total.		
Adams.....	4	\$5,500		\$2,200	2		2	\$1,320	\$1,900
Allen.....	11	43,000	\$19,300	57,500	35		35	10,540	10,050
Bartholomew.....	2	1,500	1,800	3,100	3		3	650	650
Benton.....	5	3,800	1,500	2,400	2	1	3	1,180	200
Blackford.....	2	3,000							
Boone.....	9	10,400	11,200	15,400	12		12	4,920	5,300
Carroll.....	1	1,000							
Cass.....	4	14,500			13		13	4,435	8,620
Clark.....	7	4,050	6,500	10,900	8		8	2,000	600
Clay.....	10	7,865	12,700	12,000	9		9	855	850
Clinton.....	3	8,950	2,160	10,650	9		9	3,240	1,450
Davess.....	3	5,000			3		3		
Dearborn.....	2	2,000	200						
DeKalb.....	6	9,300	1,900	5,850	8		8	2,615	1,600
Delaware.....	6	10,850		20,000			6		1,836
Dubois.....	5	3,000			2		2	500	300
Elkhart.....	4	11,050	650	800	4		4	1,300	2,000
Fayette.....	2								
Floyd.....	5	50,000	175,000	220,000	12		12	4,300	20,000
Fountain.....	3	8,500	800	1,200	2		2	600	
Franklin.....	6	8,000	300		1		1	350	
Gibson.....	7	8,750	4,600	3,500	12		12	2,036	1,600
Greene.....	2	4,500	1,100	2,700	2		2	350	100
Hamilton.....	5	9,500	4,600		7		7	2,200	
Hancock.....	6	5,300	(?) 50,000	(?) 51,700	2		2	600	
Harrison.....	1	2,000			3		3	525	
Hendricks.....	6	3,400	2,000	6,000	4		4	728	400
Henry.....	10	10,520	6,000	6,500	11		11	2,705	3,305
Howard.....	4	12,000		22,000	5		5	2,000	
Huntington.....	1								
Jackson.....	5	5,200	6,500	11,790	11		11	2,280	850
Jasper.....	4	4,700	800	2,000	2		2	500	1,000
Jay.....	6	9,500	650	1,400	7		7	1,780	675
Jefferson.....	1	14,000	25,300	48,150	16		16	4,500	10,100
Jennings.....	2	1,400	1,200	1,000	1		1	400	400
Johnson.....	8	16,000			16		16	4,000	800
Knox.....	8	4,000	3,000	1,000	13	2	15	5,450	1,350
Kosciusko.....	11	14,000	300	1,600	14		14	2,740	2,150
Lagrange.....	5	3,500	125		4		4	200	40
Lake.....	2				6		6	1,000	
Lawrence.....	5	2,000							
Madison.....	7	9,000	4,920	15,900	9		9	2,364	1,250
Marion.....	44								
Marshall.....	6	10,500	3,500	18,000	10		10	5,400	3,300
Martin.....	2	2,000			3		3	400	
Miami.....	6	13,100		16,000	3		3	1,250	
Monroe.....	3	3,000							
Montgomery.....	7	10,500	1,800	6,900	17		17	650	1,200
Morgan.....	2	800			1		1	240	
Newton.....	2	800			2		2	1,100	700
Noble.....	13	11,100	2,182	12,600	11		11	3,780	2,585
Ohio.....	3	1,800			3		3	900	600
Owen.....	2	1,200			4		4		
Parke.....	1	3,000	2,000	3,500	2		2	1,000	760
Perry.....	1								
Porter.....	2	200	1,000	(?) 15,000	2		2	500	100
Posey.....	1								
Pulaski.....	3	3,000	1,000	4,000	5		5	1,000	

TABLE No. XXVII.—Continued.

COUNTIES.	No. Establishments.	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYES.			Annual Wages Paid, including Superintence.	Other Expenses, including Taxes, Insurance, etc.
					Males.	Females.	Total.		
Putnam.....	4	\$24,000			6		6	1,800	900
Randolph.....	7	8,100	\$2,535	\$3,850	7		7	1,540	1,025
Bush.....	2	1,900	250		2		2	250	500
Scott.....	2				2		2		
Shelby.....	4	1,300			2		2	120	200
Spencer.....	2	2,500							
Starke.....	1	1,000		500	2		2	300	
Stouben.....	9	14,000	2,500	12,800	14		14	5,680	500
St. Joseph.....	5								
Sullivan.....	4	4,200	925	3,000	8		8	2,000	45
Switzerland.....	4	4,050			4		4	1,200	400
Tippecanoe.....	1				2		2		
Tipton.....	4	3,600	1,600		7		7	1,000	400
Union.....	2	5,350	2,000	6,000	6		6	2,400	350
Vanderburgh.....	9	41,500	45,940	80,644	31		31	11,728	15,935
Vermillion.....	5	1,500			2		2	372	600
Wabash.....	2	1,400		400					125
Warren.....	1	250							
Warrick.....	5	5,600	5,200	7,600	8		8	742	100
Washington.....	4	3,100			1		1		
Wayne.....	14	24,800	13,600	32,200	19		19	5,747	2,995
Wells.....	3	600	100	150	12		12	250	
White.....	3	3,700	1,500	8,700	6		6	1,800	900
Whitley.....	3	2,750	2,000	4,100	3		3	1,100	200

NOTE.—It requires a little stretch of construction to call livery men dealers, but as they must be put into some aggregate, they come nearer being dealers than any thing else considered in this report. As buyers and sellers of horses, they are properly so; but as venders of livery service, they are as much akin to manufacturers as are boarding houses and hotels, which were classed as such by the Commissioners of Internal Revenue.

Ninety-two establishments giving full answers, show as follows: Average value of stock, \$260,725; annual purchases, \$342,027 (?); annual sales, \$587,484; number of employes, 225; annual wages paid, \$66,424; other expenses, \$75,390; an employe to every \$1,158.78 of average stock, with average wages at \$295.22. Representing the stock by \$100 the purchases were \$131, the sales \$225, the wages \$25.47, and the other expenses \$19.

One hundred and twenty establishments, including those giving full answers, show as follows: Average stock, \$398,625, annual purchases, \$417,462; annual sales, \$195,184. Representing the stock by \$100 the purchases were \$139, and the sales \$233. The ratio of purchases to stock increased 6.11 per cent., and that of sales to stock increased 3.56 per cent. from those giving full answers.

Two hundred and ninety-two establishments, including all those before mentioned, show as stock \$568,325, being an average of \$1,946 to each. The whole number of establishments reported is 403; the proportional number for the State is 491, which, being multiplied by the average stock to each, and the other elements of the business adjusted on this product, as per those giving full answers, shows for the State as follows: Number of establishments, 491; value of average stock, \$955,486; annual purchases, \$1,251,687; annual sales, \$2,149,843; male employes 588, female employes 4, total 592; annual wages paid, \$134,770; other expenses, \$277,091.

## DEALERS—MISCELLANEOUS.

TABLE No. XXVIII.

COUNTIES.	No. Establishm'ts	Average Value of Stock.	Annual Purchases.	Annual Sales.	EMPLOYES.			Annual Wages Paid, including Superint'ence.	Other Expenses, includ'g Taxes, Insurance, etc.
					Males.	Females.	Total.		
Allen.....	147	\$253,050	\$632,300	\$948,510	234	129	363	\$118,600	\$42,750
Bartholomew.....	6	60	180	291	6	1	7	.....	.....
Benton.....	3	200	4,500	6,000	2	1	3	500	.....
Boone.....	6	1,200	1,800	4,500	5	.....	5	100	100
Cass.....	12	21,000	254,700	277,000	11	.....	11	6,200	2,950
Clark.....	13	9,750	27,350	49,500	18	.....	18	5,900	1,600
Clay.....	2	300	600	900	5	1	6	1,620	.....
Clinton.....	16	12,000	46,000	63,000	23	2	25	7,500	6,200
Dearborn.....	3	2,360	3,600	3,600	4	.....	4	1,200	150
DeKalb.....	4	3,100	7,400	11,600	5	.....	5	1,200	450
Delaware.....	45	54,800	800	217,900	.....	.....	43	19,330	100
Elkhart.....	13	60,000	100,000	100,000	12	5	17	5,000	6,000
Fayette.....	5	2,500	.....	16,000	9	1	10	.....	.....
Floyd.....	24	167,000	257,000	412,000	34	2	36	14,660	44,900
Fountain.....	1	500	2,000	2,700	1	.....	1	150	50
Franklin.....	1	200	1,800	3,000	.....	.....	.....	.....	300
Gibson.....	2	60	.....	.....	.....	.....	.....	.....	.....
Greene.....	6	100	2,000	2,500	6	.....	6	600	.....
Hamilton.....	2	2,200	600	2,365	.....	.....	.....	.....	50
Hancock.....	4	3,500	.....	10,000	4	.....	4	900	.....
Harrison.....	1	200	200	1,400	1	.....	1	250	.....
Hendricks.....	12	1,950	6,000	11,000	2	.....	2	830	605
Henry.....	5	3,500	41,660	55,400	5	.....	5	1,850	7,175
Jackson.....	2	1,600	11,500	14,300	2	.....	2	1,000	200
Jay.....	2	3,200	.....	2,500	.....	.....	.....	.....	.....
Jefferson.....	.....	17,900	62,450	81,500	24	1	25	5,890	7,445
Jennings.....	2	500	400	800	.....	.....	.....	.....	200
Johnson.....	2	150	4,500	6,000	3	.....	3	400	75
Knox.....	8	2,500	18,000	32,500	35	.....	35	6,650	2,375
Kosciusko.....	16	10,300	52,500	71,500	23	2	25	4,230	3,070
Lake.....	3	.....	.....	.....	4	.....	4	.....	.....
Madison.....	3	3,800	2,000	4,700	3	.....	3	300	210
Marion.....	443	1,307,160	5,062,320	11,938,035	1013	185	1,198	515,590	407,865
Marshall.....	5	11,700	71,000	85,000	8	2	10	3,900	5,300
Martin.....	2	.....	.....	.....	.....	.....	.....	.....	50
Miami.....	3	8,000	2,500	38,300	1	.....	1	150	160
Monroe.....	6	5,000	5,000	6,000	.....	.....	.....	.....	.....
Montgomery.....	23	17,600	101,700	124,200	55	.....	55	22,300	13,100
Morgan.....	1	1,000	1,000	1,000	1	.....	1	650	150
Noble.....	21	10,750	107,513	152,976	36	.....	36	17,055	5,370
Parke.....	2	775	15,000	21,000	3	.....	3	1,100	700
Porter.....	2	200	20	700	2	.....	2	600	.....
Posey.....	3	225	185	950	.....	.....	.....	.....	.....
Putnam.....	2	3,500	4,710	7,250	1	1	2	120	400
Randolph.....	7	17,700	375,273	426,658	47	.....	47	13,156	12,948
Shelby.....	1	.....	.....	.....	3	.....	3	.....	.....
Steuben.....	3	3,300	600	10,000	21	.....	21	3,700	1,040
Sullivan.....	1	.....	.....	.....	.....	.....	.....	.....	.....
Switzerland.....	1	200	500	700	.....	.....	.....	.....	50
Union.....	2	600	4,700	9,000	3	.....	3	1,200	200
Vanderburgh.....	39	355,681	1,178,291	1,450,784	181	.....	181	97,805	83,019
Vermillion.....	3	.....	.....	.....	1	.....	1	.....	.....
Warren.....	1	50	.....	.....	1	.....	1	.....	.....
Washington.....	3	3,600	2,900	3,200	1	.....	1	300	50
Wayne.....	53	115,000	236,450	344,600	85	3	90	32,315	27,860
Wells.....	1	3,000	1,000	1,000	.....	.....	.....	.....	.....
White.....	1	800	800	1,200	2	.....	2	600	100

NOTE.—This class includes such dealers as are not common to all localities, and could not be separately shown without a much greater expenditure of space and cost than the Bureau has at its command.

Seven hundred and sixty-four establishments giving full answers show as follows: Average value of stock, \$2,148,261; annual purchases, \$8,333,597; annual sales, \$11,626,473; employes, 1,820; annual wages paid, \$638,911; other annual expenses of the business, \$592,432; an employe to every \$1,180.35 of stock; average yearly wages to employe, \$351.05. Representing the stock by \$100, the purchases will be represented by \$387.92, the sales by \$541.24, the wages by \$29.74, and other expenses by \$27.58.

Eight hundred and thirteen establishments, including those giving full answers, show as follows: Average stock, \$2,171,036; purchases, \$8,374,532; sales, \$11,692,779. Representing the stock by \$100, the purchases will be represented by \$386.11, and the sales by \$538.58, making no material change from those giving full answers.

The whole number answering to average stock, including all those before mentioned, is 921, with an aggregate stock of \$2,462,751, being an average of \$2,674. The whole number of establishments reported is 1,001; the proportional number for the State is 1,221, which being multiplied by the average stock to each, and the other elements of the business adjusted on this product as per those giving full answers, shows, for the whole State, as follows: Number of establishments, 1,221; average stock, \$3,264,954; annual purchases, \$12,668,022; annual sales, \$17,671,464; male employes 2,483, female employes 458, total employes 2,941; annual wages paid, \$1,032,438; other expenses, \$902,127

TABLE No. XXIX.

Tabulated Recapitulation of the proportional number and amount of business of dealers, as shown in the foot notes of the preceding tables.

CLASSIFICATION OF DEALERS.	Number of Establishments.	Average Value of Stock or Investment.	Annual Purchases.	Annual Sales.	EMPLOYEES.			Annual Wages Paid.	Other Annual Expenses.
					Males.	Females.	Total.		
Agricultural Implements.....	456	\$1,021,340	\$4,544,963	\$4,953,499	478	22	500	\$291,861	\$176,659
Books and Stationery.....	332	732,150	1,752,035	2,484,917	349	286	635	224,072	131,787
Boots and Shoes.....	890	1,610,900	7,329,595	11,163,537	954	18	972	474,019	467,161
Clothing.....	517	2,435,358	6,331,931	10,179,996	768	109	877	435,132	391,606
Coal and Wood.....	234	596,928	3,127,897	4,118,803	1,124	1	1,125	471,287	176,094
Drugs.....	1,193	3,233,768	6,483,705	8,731,174	1,039	39	1,078	485,553	476,657
Dry Goods.....	1,452	7,363,092	25,034,513	29,673,261	2,231	382	2,613	1,064,790	846,755
Furniture.....	434	952,196	2,250,039	3,183,191	545	26	571	230,404	199,961
General Merchandise.....	1,749	5,049,341	15,047,036	18,278,614	1,682	133	1,815	663,165	504,934
Grain Dealers.....	635	4,904,900	75,878,803	87,209,122	912	10	922	392,569	1,569,568
Groceries and Provisions.....	2,365	5,176,985	27,179,171	33,992,083	2,548	80	2,628	1,081,711	880,087
Hardware.....	521	2,671,167	6,883,597	8,951,082	786	23	809	401,200	387,320
Jewelry and Time-Keepers.....	344	846,240	1,210,123	1,770,334	220	6	226	121,552	122,705
Liquor Saloons, Licensed.....	1,786	1,039,462	3,633,365	6,751,751	1,110	28	1,138	729,879	738,018
Liquor Saloons, Unlicensed.....	221	82,506	336,624	520,613	64	2	66	20,757	48,679
Livery Stables.....	491	955,486	1,251,687	2,149,843	588	4	592	134,770	277,091
Live Stock.....	1,222	3,237,933	20,797,567	23,213,713	426	1	427	122,596	799,769
Lumber.....	407	2,534,389	8,909,898	10,791,428	848	3	851	367,734	354,814
Millinery.....	932	713,772	2,427,824	3,245,593	157	755	912	291,861	175,659
Saddles and Harness.....	557	577,457	1,512,937	2,073,070	543	14	557	227,557	118,479
Tinware and Stoves.....	472	865,124	2,534,813	3,564,311	502	6	508	248,676	164,374
Tobaccoists.....	343	431,566	1,929,100	2,658,447	336	42	378	132,731	142,417
Toys and Notions.....	235	974,075	2,065,039	2,990,410	215	94	309	132,978	175,334
Miscellaneous.....	1,221	3,264,954	12,668,022	17,671,464	2,483	458	2,941	1,032,438	902,127
Grand totals.....	19,009	\$51,271,089	\$241,120,284	\$300,323,256	20,908	2,542	23,450	\$9,779,292	\$10,228,055